

Annual Report

2023

SuperOffice Group AS

TABLE OF CONTENT

SUPEROFFICE EXECUTIVE MANAGEMENT	3
SUPEROFFICE BOARD OF DIRECTORS.....	4
STATEMENT OF THE BOARD OF DIRECTORS.....	5
CORPORATE GOVERNANCE.....	10
SUSTAINABILITY	14
FINANCIALS – SUPEROFFICE GROUP (IFRS)	16
Consolidated income statement	16
Consolidated statement of comprehensive income.....	17
Consolidated statement of financial position.....	18
Consolidated statement of financial position.....	19
Consolidated statement of changes in equity.....	20
Consolidated statement of cash flows.....	21
Notes to the consolidated accounts	22
FINANCIALS – SUPEROFFICE GROUP AS (NGAAP)	60
Income statement	60
Balance sheet - assets.....	61
Balance sheet – equity and liabilities.....	62
Cash flow statement.....	63
Notes	64
RESPONSIBILITY STATEMENT.....	75
AUDITORS REPORT	76

SUPEROFFICE EXECUTIVE MANAGEMENT

GISLE JENTOFT

CEO - Chief Executive Officer

Gisle Jentoft has been part of SuperOffice since 1992 and became CEO of SuperOffice in 2006. As CEO, he is responsible for setting the company's vision and strategy. Under his leadership SuperOffice successfully expanded internationally entering into seven European markets, as well as building a strong partner and services network. His work is split between growing the Company and working with the team on all areas of product, R&D, sales, and customer loyalty. When he's not working, Gisle loves to play tennis. He says he used to be quite good (he played Davis Cup for Norway back in the days).

GUTTORM NIELSEN

CPO - Chief Product Officer, CISO – Chief Information Security Officer

Guttorm has held this position since 1997. Together with his very competent R&D team he is responsible for future proofing the SuperOffice CRM applications and our cloud platform. Guttorm was instrumental in taking the Company on a tremendous journey from the Windows based software in the 90's, through the web applications from 2000 and into the SaaS era that we currently are in. Guttorm also holds the position as the Company's Information Security Officer – an area we consider to be central for SuperOffice to hold and secure the position as a leading, solid and secure European CRM cloud alternative. His favorite leisure activity is speedskating and trekking or skiing in the high mountains of Europe.

OLE ERLEND VORMELAND

CFO - Chief Financial Officer

Ole Erlend Vormeland has worked as CFO for SuperOffice since 2006. As the CFO, he mainly focuses on all areas related to managing the financial risks of the SuperOffice Group, including compliance, record-keeping, financial planning, analysis, cash management and financial reporting. In addition, he facilitates financial processes that improve the customers' long-term relationship with SuperOffice. Outside of work he is a strong fan of outdoor activities, especially cross-country skiing and bicycling.

CHARLOTTE ADELGAARD

CRO – Chief Revenue Officer

Charlotte joined the management team of SuperOffice in 2021. She joined from Oracle where she led the Customer Experience (CX) sales organization in Western Europe and has more than 15 years of leadership experience in the technology industry and has managed international teams most of her career. Prior to Oracle, Charlotte was Senior Vice President for Global Strategic Programs and Innovations at SAP, where she led a global team focusing on CX Innovations, strategic programs and new go to market approaches. Charlotte holds an Executive MBA from the Executive Foundation at Lund University. Charlotte lives in Lund, Sweden, with her husband and son and enjoys an active lifestyle. She is passionate about spending time in their apartment in Trysil, so the connection to Norwegian outdoors culture is well covered.

SUPEROFFICE BOARD OF DIRECTORS

KLAUS HOLSE

Chairman of the Board

Klaus Holse is chair and board member in technology driven businesses. He was the CEO of SimCorp until 2021. He has previously been a Corporate Vice President at Microsoft and a Senior Vice President at Oracle. Klaus Holse holds a MSc in Computer Science from the University of Copenhagen and a Graduate Diploma in Business Administration (HD) from Copenhagen Business School.

CHRISTIAN BAMBERGER BRO

Deputy Chairman of the Board

Christian Bamberger Bro is a Partner at Axcel. Before joining Axcel in 2014, he was Investment Executive at Permira in London and Stockholm, and before that he spent several years with McKinsey & Company and Nordea Corporate Finance in Copenhagen. Christian Bamberger Bro holds an MSc in Economics and Management from Aarhus University.

BJÖRN ERIK LARSSON

Board member

Björn Erik Larsson is a Partner at Axcel and has a broad background in the private equity industry. Before joining Axcel in 2019 he was the CFO of AniCura, he has also worked for the private equity firm The Riverside Company and KPMG Transaction Services. He holds an MSc in Economics from Stockholm School of Economics.

ENDRE RANGNES

Board member

Endre Rangnes is the Founder and CEO of Zolva Group since 2021. He has extensive management experience in the IT industry, with 19 years at IBM and 7 years as CEO at EDB Business Partner (now part of TietoEvry). Endre Rangnes was CEO of Lindorf and Axactor for 10 years. Endre Rangnes holds a Bachelor's Degree in Business Administration and Management and an IBM Management & Executive Education from Brussels, Milan and USA.

EILERT HANOA

Board member

Eilert Hanoa is the CEO of Kahoot! Eilert Hanoa has long experience from the IT industry. He was the founder and CEO of ERP software company Mamut (acquired by Visma in 2011) and Director SMB ERP in Visma from 2011 to 2018. Eilert Hanoa has studied management and finance studies at BI Norwegian Business School.

STATEMENT OF THE BOARD OF DIRECTORS

ACTIVITIES

SuperOffice Group AS is a holding company and owns 100% of the shares in SuperOffice AS. There is no operating activity in SuperOffice Group AS, the operations are in SuperOffice AS and its subsidiaries. The financing of the Group is held in SuperOffice Group AS.

SuperOffice AS is a CRM (Customer Relationship Management) software company with the main office situated in Oslo, and subsidiaries in Norway, Sweden, Denmark, Germany, the Netherlands, Switzerland and Lithuania. In 2023 the Group chose to close down the operations in the UK.

SuperOffice Group AS was established in February 2020 and acquired all the shares in SuperOffice AS on 8 May 2020. A holding structure consisting of SuperOffice Group AS, SuperOffice Holding I AS, SuperOffice Holding II AS and SuperOffice Holding III AS was established and the majority owner is the Danish private equity fund Axcel.

GOING CONCERN ASSUMPTION

In accordance with the Norwegian Accounting Act, the Board confirms that the accounts have been prepared in conformity with the going concern assumption and that this assumption is valid. The SuperOffice Group has prepared its Group accounts in accordance with IFRS® Accounting Standards as issued by the International Accounting Standards Board, while the Financial Statements for SuperOffice Group AS have been prepared in accordance with the Norwegian General Accepted Accounting Principles (NGAAP). In the Board's opinion, the Financial Statements provide an accurate view of the Group's and the Company's financial position at the end of the fiscal year.

INSURANCE COVERING BOARD OF DIRECTORS AND EXECUTIVE MANAGEMENT TEAM

The Board of Directors, CEO and executive management are covered by a D&O liability insurance limited to TNOK 40 000. In addition, Axcel holds a D&O liability insurance for all portfolio companies with a coverage limited to TDKK 300 000.

The insurance covers the responsibilities of the secured for damage to assets, including personal liability for the Group's liabilities, due to claims against the secured during the insurance period as a result of an alleged liability act or omission in the role of the secured by the general manager, board member, member of the management or equivalent governing body in Group.

FINANCIAL STATEMENTS - GROUP

Income statement

The Group has during 2023 continued developing and selling CRM software in the European market. SuperOffice has delivered a year with growth in ARR (Annual Recurring Revenue), revenues and operational profit in 2023.

Investments in product development remains high on the agenda, and the investments are focused on delivering improved and adding capabilities. The Group has focused on demand generating activities and the go to market organisation. The acceleration strategy that was implemented after the acquisition in 2020 is running according to plan. The Group continues the process of streamlining its organisation to be optimally designed for the future.

The growth in operating income was 18,3% from 2022 and ended at TNOK 659 750 in 2023 (TNOK 557 622 in 2022). The Group's main revenue derives from license revenues and consulting services. License revenues are mainly software revenues from subscription models and maintenance from existing customers related to on-premises models. Most of the subscriptions and maintenance revenues are paid in advance for a period of 12 months.

The total license revenues in the period were TNOK 585 541 in 2023 and TNOK 493 406 in 2022, which is a growth of 18,7%. The Group continues its journey toward becoming a SaaS only CRM provider and in the process of migrating the remaining on premises customers to the cloud. In 2023 76% of the license revenues came from Cloud subscriptions, this is an increase from 69% in 2022.

Revenues generated from consulting services in the period were TNOK 65 494 and TNOK 58 141 in 2022, corresponding to a growth of 12,6%.

Total operating expenses in the period amounted to TNOK 479 617 in 2023 and TNOK 451 319 in 2022. Purchase of materials and services increased from TNOK 70 643 in 2022 to TNOK 86 351 in 2023. The increase is mainly related to kick-back to sales partners and increased hosting cost of the cloud platform driven by growing cloud operations.

Payroll and related expenses ended at TNOK 302 500 in 2023, a reduction from TNOK 305 981 in 2022. In the first half of 2023 it was decided that the UK market would be services from the Norwegian office and as a result the UK office was closed down. SuperOffice Business Solutions AB and SuperOffice Sweden AB were merged in May. The Group has during 2023 recognised TNOK15 300 in restructuring costs related to streamlining the go to market teams and focusing the resources on the prioritized markets.

Depreciation and amortisation amounted to TNOK 107 570 in 2023 and TNOK 96 290 in 2022 and are mainly related to the intangible assets recognised at the acquisitions of SuperOffice and SuperOffice InfoBridge B.V. in 2020. The increase from 2022 is related to amortisation of new development projects and the investments in new office locations and leases.

The Group's operating profit operating profit before depreciations and amortisation were TNOK 180 133 in 2023 (TNOK 106 303 in 2022). The margin on operating profit before depreciations and amortisation was 27,3% in 2023 (19,1% in 2022). The development of the NOK exchange rates affects both revenues and cost as more than 60% of the total revenues are generated outside of Norway and 60% of the employees have their compensation in other currencies than NOK. The development of the NOK exchange rates had a positive effect on the operating profit in the Group.

The Group had financial expenses of TNOK 76 068 in the period (TNOK 66 258 in 2022). SuperOffice Group AS has a bond loan of TNOK 700 000 and interest of TNOK 64 354 was charged to the income statement in 2023. The Group had financial income of TNOK 5 284 in 2023 and TNOK 11 550 in 2022.

Development

In 2023 the Group has continued the development of its software, and new features and technology have been presented to the market. A total of TNOK 80 173 (TNOK 76 251 in 2022) has been charged to the income statement related to development costs. In accordance with IAS 38 the development of new solutions has been capitalised. Costs related to development are capitalised when they meet the criteria for capitalisation (Note 1, paragraph 10).

The Group capitalised TNOK 21 181 in development in 2023 and TNOK 14 946 in 2022.

Cash Flow

In the period the positive cash flow from operating activities was TNOK 115 058 in 2023 (TNOK 73 223 in 2022). The difference between the operating result of the year and the cash flow from operating activities are amongst other related to depreciations and amortisations for the period.

Investing activities related to the development of intangible assets and implementation cost of software for internal use amounted to TNOK -21 790 (TNOK -16 199 in 2022). Acquisition of equipment amounted to TNOK -10 900 in 2023 (TNOK -4 050 in 2022). The Group moved into three new office locations in 2023 and had higher investments in equipment compared to 2022.

Net cash flow used from investing activities were TNOK -30 049 in 2023 and TNOK -19 813 in 2022.

The net cash used in financing activities were TNOK -64 559 in 2023 and TNOK -100 801 in 2022. The Group re-purchased TNOK 43 266 of the SuperOffice Group bond loan in 2023 (TNOK 81 250 in 2022). Cash used for payment of principal portions of lease liabilities according to IFRS was TNOK -21 293 in 2023 and TNOK -19 551 in 2022.

Balance sheet – Group

The SuperOffice Group had total assets of TNOK 1 586 807 on 31 December 2023. Total current assets are TNOK 211 362 in 2023 (TNOK 157 159 in 2022). The Board's assessment is that the underlying values in the Group are higher than the book values.

The equity ratio on 31 December 2023 was 19,6% (20,9% in 2022).

SuperOffice Group AS has a bond loan with a nominal value of TNOK 700 000 (TNOK 700 000 in 2022). The Company has re-purchased TNOK 123 000 in nominal value of the bond loan and thereby reduced the net borrowings in the balance sheet.

The Group's non-current leasing liabilities of TNOK 127 087 (TNOK 123 791 in 2022), are mainly related to the lease of office locations and company cars. The Group had TNOK 127 883 (TNOK 132 407 in 2022) in deferred tax liabilities most of which are related to the intangible assets.

The Group had current liabilities of TNOK 438 110 at the end of 2023 (TNOK 370 104 in 2022). The current liabilities include prepayments from customers of TNOK 301 530 (TNOK 242 811 in 2022).

FINANCIAL STATEMENTS - PARENT COMPANY

SuperOffice Group AS has no operating activity and there are no operating revenues in the Company in 2023 or 2022. The operating expenses of TNOK 2 419 in 2023 (TNOK 1 977 in 2022) consists of audit and legal fees and the fees paid to the board of directors.

The financing of the acquisition of SuperOffice AS is held in SuperOffice Group AS. The Company had financial expenses of TNOK 70 584. TNOK 51 739 of the financial expense was interest and amortisation on the bond loan and TNOK 6 814 was interest paid to group companies. Reduction in the fair value of financial instruments was TNOK 9 608 in 2023. Financial income amounted to TNOK 51 984 of which TNOK 51 739 is a group contribution from SuperOffice AS.

Events after the balance sheet date

There have not been any events after the balance sheet date which have an effect on the financial statements for 2023.

Allocation of the profit and dividend basis

The Group's net loss for the period was TNOK 25 611. The Board will not propose a payment of dividend for 2023 to the Annual General Meeting.

Financial market risks

The Group's financial market risks relate to the fact that the Company operates internationally and that 61,6% of its turnover was generated outside of Norway 2023. Exchange rate fluctuations mainly affect, transactions with, and the preparation of the accounts of, the foreign subsidiaries.

The credit risk arises primarily from transactions with customers. The SuperOffice AS Group's losses on receivables have been modest for a number of years compared to the operating income. The Group has a high focus on collection of accounts receivable. The Group has also had a strategy to focus the sales effort on customers with a certain number of users as the losses often have come from customers with very few users. Accounts receivable on 31 December 2023 represent 6,7% of the Group's total assets. The Group's customers and accounts receivables are spread over a variety of industries and geographical areas, reducing the overall risk.

The liquidity risk must be considered since the Group has interest bearing debt, however the liquidity position throughout the year has been good and a majority of the license revenues are invoiced and paid in advance for a period of 12 months.

Cash flow projections are prepared at Group level and management closely monitors the cash flows and the Group's cash reserves in order to ensure that the Group has sufficient cash to meet the need of the daily operations and interest payments on the long-term debt.

During 2023 the Group employed a limited number of financial instruments related to forward contracts to fix a share of the interest rates on the bond loan. At year-end the Group has two forward contracts securing the interest on 2/3 of the bond loan. One contract expires on the interest payment date in February 2024 and the other expires on the interest payment date in May 2024 (note 21).

Excess liquidity from the operations have been used to re-purchase a total of TNOK 123 000 the bond loan. This has effectively reduced the interest payments and the Groups total loan commitment. The nominal value of the bond is still TNOK 700 000 and the face value of investment in the bond of TNOK 123 000 may be sold again if needed.

The Company's financial activities are managed and controlled by the Board of Directors and Group management in Oslo, Norway.

Working environment

The Board deems the working environment in SuperOffice as good. There were no personal injuries, accidents or absences from work of a significant nature. In 2023 the absence due to sickness was on average 2,6% and 3,1% 2022.

The management group has defined the office to be the main "playground" and employees are expected to be in the office three days per week. The management group deems that it is important to meet physically in order to build and maintain relationships and company culture.

The board supports diversity in every aspect of its workforce, extensive information is given in the Group's Sustainability Statement

OUTLOOK

The Board is positive about the Group's growth prospects, driven by its strong and continuously improving cloud CRM software offerings in combination with significant white space in our addressable market, being medium-sized business-to-business oriented companies in Europe. The target market is increasing demand for subscription-based (SaaS) CRM software and external analysts expect a growth of 13-14% for CRM software in the markets where SuperOffice operates in the coming years. SuperOffice aims to strengthen its position as a leading supplier of CRM solutions in Europe.

Investments in product development remain high on our agenda, and the investments are focused on bringing our customers improved and value-adding capabilities. The new version of our cloud-based Customer Service software has been well received and strengthens the positioning of our fully integrated CRM suite. In Q4/23 we launched an AI pilot program which is gaining good traction among customers.

We continue our investments and are making good progress in our move to a Public Cloud platform. As reported earlier, this move will result in exciting new business capabilities for our customers and pave the ground for strengthening our competitive advantages. Finally, our significantly enhanced Marketing offering is developing according to plan and will be launched during the second half of 2024.

The establishment of an R&D team in Vilnius, where we since 2014 have built up a well-functioning customer experience and support organization, has developed well during the last year. Together with our core development team in Oslo, the team provides a solid basis for bringing modern technology and competitive offerings to the market.

Our go to market growth strategy continues to be focused on our key markets in Scandinavia, Germany, the Netherlands and Switzerland, with continued investments in our already strong partner channel. We remain focused on driving organic growth, but we will continue to consider targeted acquisitions that can expand our product offering, team and focus geographies. Our main goal remains clear; to be a preferred CRM choice for our target markets and customers and continue to be an attractive and sustainable company for our customers, partners, employees and owners.

With our strong cloud CRM offering and highly competent team, we are well positioned to capture market position in the growing CRM space in Europe. From a financial point of view, our business is strong, and our ambition is to continue to deliver improved growth in revenues and profit in the coming years.

The Board stresses that, despite the positive outlook, there is uncertainty related to the assessment of future conditions.

Oslo, 19 April 2024



Klaus Holse
Chairman of the Board



Christian Bamberger Bro
Deputy Chairman



Björn Erik Larsson
Board member



Endre Rangnes
Board member



Eilert Hanoa
Board member

CORPORATE GOVERNANCE

SuperOffice Group AS practices a strong commitment to principles of good Corporate Governance. These principles are considered important tools, contributing to achieve the corporate policy of open communication between the Board of Directors, management and the shareholder.

Corporate Governance is an important integrated part of SuperOffice Group AS's everyday business.

The Norwegian Code of Practice for Corporate Governance is issued by the Norwegian Corporate Governance Board. Adherence to the practice in force at the time is based on the "comply or explain" principle. The Corporate Governance documents at SuperOffice are reviewed and revised on a yearly basis to comply with the recommendations and requirements from the Norwegian Corporate Governance Board.

A key concept in SuperOffice Group AS's approach to Corporate Governance is the equal treatment of shareholders.

- All shares in the Company carry equal voting rights and are freely transferable. The shareholders exercise the highest authority in the Company through the General Meeting.
- All shareholders are entitled to submit items to the agenda, meet, speak, and vote at the General Meeting.

STATEMENT ON CORPORATE GOVERNANCE

The Corporate Governance principles applied by SuperOffice Group AS have been outlined and approved by the Board of Directors of SuperOffice Group AS.

SuperOffice Group AS is committed to a set of values, which guides the way we develop our products, as well as interact with our customers, partners, and investors.

SuperOffice Group AS regards the development of high standards of Corporate Governance as a continuous process and will continue to focus on improving the level of Corporate Governance.

THE BUSINESS

The SuperOffice Group AS operations are set out in the Company's Articles of Association § 2: "The company's operations consist of investing in securities and other assets, including participation in and ownership of other companies with similar operations."

SuperOffice's vision is to redefine how companies build sustainable customer relationships through people, processes and technology.

EQUITY AND GROUP CONTRIBUTION

Equity

Based on the Group's objectives, strategy and risk profile, the Board considers the equity on December 31, 2023, to be satisfactory.

Group contribution and dividend

SuperOffice Group AS has not paid any group contributions or dividends to the shareholder since 2020 when the company paid an extraordinary dividend of TNOK 191 500 to the parent company.

EQUAL TREATMENT OF SHAREHOLDERS AND TRANSACTIONS WITH CLOSE ASSOCIATES

Equal treatment

A key concept in SuperOffice Group AS's approach to Corporate Governance is the equal treatment of shareholders: All shares have equal right, and all shares are ordinary shares.

Transactions with related parties

Any transactions between SuperOffice Group AS and other businesses controlled by members of the board and the management of SuperOffice Group AS are at arm length basis. Members of the Board and management must report to the Board before they commit SuperOffice to any other company where they have a major interest. Please refer to the financial statements for details on transactions with related parties in notes 11 and 20.

FREELY NEGOTIABLE

The shares in SuperOffice Group AS are freely negotiable, and the articles of association do not impose any restrictions on transfer of shares.

GENERAL MEETINGS

Annual General Meetings at SuperOffice Group AS

Through the Annual General Meeting the shareholders exercise the highest authority in the company. All shareholders are entitled to submit items to the agenda, meet, speak and vote at General Meetings.

The Annual General Meeting

The Annual General Meeting is held each year before the end of June. Extraordinary General Meetings may be called by the Board of Directors at any time. The Company's auditor or shareholders representing at least ten percent of the total share capital may demand that an Extraordinary General Meeting is called. General Meetings are convened by written notice to all shareholders with known addresses no later than 7 days prior to the date of the meeting. Proposed resolutions and supporting information will be distributed to the shareholders no later than the date of the notice. The Board decides on the agenda. The main agenda items are determined by the requirements of the Public Limited Liability Companies Act.

Participation

Shareholders must give written notice of their intention to attend the Annual General Meeting, either by post, or e-mail. Shareholders who are unable to attend the meeting may appoint a proxy. The Board attends the Annual General Meeting together with the management group. The auditor must at least be available by phone.

ELECTION COMMITTEE

SuperOffice Group AS has no election committee. The board members jointly nominate new members to the board, and a thorough evaluation process of potential candidates is performed before they are proposed for the Annual General Meeting. New members to the board are elected at the Annual General Meeting.

BOARD OF DIRECTORS – COMPOSITION AND INDEPENDENCE

Members of the Board of Directors

The Board of Directors currently consists of the Chairman, Deputy Chairman and three Board Members.

Elections to the Board

The Chairman, the Deputy Chairman and the members of the Board are elected by the General Meeting.

The Composition and the independence of the Board

It is the Company's intention that the members of the Board of Directors will be selected in the light of an evaluation of the Company's needs for expertise, capacity and balanced decision making, and with the aim of ensuring that the Board of Directors can operate independently of any special interests.

BOARD WORK

Overall responsibilities and mandate of the Board

The Board of Directors has the ultimate responsibility for the management of the Group. This includes the responsibility of supervising and exercising control of the Company's activities. The proceedings and responsibilities of the Board of Directors are governed by a set of rules of procedure. The Chairman of the Board is responsible for ensuring that the work of the Board is carried out in an effective manner. The Board carries out an annual evaluation of its own performance and competence.

Mandate for the Chief Executive Officer (CEO)

The Board is responsible for the appointment of the CEO, and the CEO reports to the Board of Directors. The CEO is responsible for the day-to-day management of the Company. The CEO is responsible for ensuring that the Company's accounts are in accordance with existing Norwegian legislation and regulations and other relevant laws, and that the assets of the Company are soundly managed. The powers and responsibilities of the CEO are defined in instructions adopted by the Board of Directors.

Internal Control

The responsibility of the internal control is delegated to the management group on a day-to-day basis. It is the management group's responsibility to prepare a budget that highlights the strategy and risk for the coming year, and the board of directors is directly involved in the process. SuperOffice continuously monitors threats to product quality, delivery standards, its financial status, and changes in the market conditions. SuperOffice has a constant focus on risk factors and means for reducing the risks.

SuperOffice has a continuous focus on improving in all aspects of internal control, and the main areas of focus for improvement are discussed with the Board of Directors.

Audit Committee

Following the listing of the bond loan at Oslo Stock Exchange an Audit Committee reporting to the Board of Directors has been established.

Financial Reporting

The Board of Directors receives monthly financial reports on the Group's economic and financial status. The monthly report highlights potential risk areas, and the means that are employed to reduce the risk.

Insurance

The Board of Directors, CEO and executive management are covered by a D&O liability insurance limited to TNOK 40 000. In addition, Axcel holds a D&O liability insurance for all portfolio companies with a coverage limited to TDKK 300 000.

The insurance covers the responsibilities of the secured for damage to assets, including personal liability for the Group's liabilities, due to claims against the secured during the insurance period as a result of an alleged liability act or omission in the role of the secured by the general manager, board member, member of the management or equivalent governing body in Group.

REMUNERATION OF THE BOARD OF DIRECTORS

The remuneration paid to the Board of Directors is decided by the Annual General Meeting. For further information on the remuneration of the Board of Directors please refer to the financial statements. There is no option programme for the members of the Board.

REMUNERATION OF LEADING EMPLOYEES

In accordance with the Norwegian Public Limited Companies Act a statement will be presented to the Annual General Meeting on the remuneration policies for leading employees of SuperOffice AS. The Board decides the annual compensation for the CEO. There is no outstanding share option scheme for the management team. See the notes to the financial report for further information on the compensation to the leading employees.

INFORMATION AND COMMUNICATIONS

The shareholders shall not be exposed to differential treatment that lacks a factual basis in the Company's and the shareholders common interest, and the Company's information policy shall be based on openness and equal treatment of all shareholders.

TAKE-OVERS

The Articles of Association do not contain any restrictions or limitations on acquiring the SuperOffice Group AS shares. The Board of Directors will evaluate all potential offers on the Company and the shareholders shall not be exposed to differential treatment that lacks a factual basis in the Company's and the shareholders' common interest.

AUDITOR

The Company's auditor is elected by the Annual General Meeting based on a recommendation from the Board of Directors. The Company's auditor is available at Board Meetings that consider the annual accounts, and the Board of Directors receives a management letter from the auditor following the year-end audit. The auditor participates at meetings where it is deemed necessary by the Board of Directors. The Audit Committee has approved that the auditor can be used for certain consultancy work. The fees paid to the Company's auditor are presented in the annual accounts.

SUSTAINABILITY

SUPEROFFICE SUSTAINABILITY STRATEGY

SuperOffice defined its first Sustainability Strategy in 2021, and 2022 was the first year the strategy was been executed upon. The strategy is based on the methodology and framework designed by the United Nations through United Nations Global Compact. As a part of this commitment, the group signed up for the UNGC program, supporting the ten principles of human rights, labour, environment and anti-corruption. As a part of the program, the group published its first external Sustainability Report in April 2022. Although a summary of our strategy and actions can be found in this report, detailed overview is given in our Sustainability Report published on our website via UNGC's official pages. In 2023, the company signed up to- and got approved our Co2 reduction target by the SBTi.

As we appointed a new Sustainability Committee in 2023, a key focus was to increase our knowledge and expertise within sustainability. The committee has attended courses and trainings in cooperation with UNGC, and applied learnings from these courses in the execution of our strategy. Our strategy is centred around four central topics, where the group has initiated, executed and completed several projects the past year.

Sustainable Workforce

SuperOffice is a people- and relationship company, and developing and maintaining a sustainable workforce is a key lever for our continuous success. In 2022 we onboarded the company's first Head of People who has been a vital part of putting continued focus on this topic across the company. As our work progressed in 2024, we completed our second annual people survey. The survey had a response rate of 96% and gave an eNPS of 38% (benchmark in the industry is 29%). The most important part of our survey process is using the results to determine where to take action to make SuperOffice an even better place to work. Teams discussed their results and proposed action ideas.

SuperOffice has a target of 40% gender diversity, and in 2023 our gender diversity was 30%. The gender split differs across countries, roles and departments. Attracting, hiring and promoting women, especially in fields with a lower female representation, is a vital part of succeeding with our 40% ambition. 41% of all new hires in the group in 2023 was female. The group recognizes that there is a lower degree of female representation in leadership positions. In 2022, the group ran its first gender pay gap analysis, the results from this analysis and other key aspects of our work within the workforce area can be found in our Sustainability Report on our homepage www.superoffice.com.

The Group supports diversity in every aspect in its workforce. The Board deems the working environment in SuperOffice as good. There were no personal injuries, accidents or absences from work of a significant nature. In 2023, the absence due to sickness in SuperOffice was 4.6 days per FTE. At year-end 2023 the Group had six employees (2,5%) in temporary positions, this includes full-time consultants and internships. The group had 16 people working part time, 4 of these were men and 12 women, corresponding to 6.5% of the employees. The employees working part time are doing it based on their own wishes and not because SuperOffice would not offer a full-time position. In 2023, 158 weeks of maternity and paternity leave were taken by the Group's employees. The average maternity/paternity leave was 11,3 weeks.

Sustainable Operations

Sustainable Operations is all about how we operate our business and daily work. The main project within this topic in 2023 was to implement a green car policy across all our offices and regions. The policy was implemented in Q1, and we have since then seen an increase in electric cars from 26% of all company cars to 40%. As a results of the successful implementation of our green car policy, the group reduced its Scope 1 emissions by 20% from 153 tCo2e in 2022 to 124 tCo2e in 2023, and we expect the trend to continue as we both get the full year effect from the mentioned changes, and as more cars that are up for renewal are transitioned to electric. SuperOffice measure both scope 1 and scope 2 emissions with activity-based data, while scope 3 is mainly estimated using spend based approach. This is in line with the GHG principles.

For 2023 (2022) our scope 1 emissions were 124 (153) tCO₂e, and scope 2 emissions 69 (65) tCO₂e. Our scope 1 emissions are mainly correlated with our company cars, and the main reduction lever is to transform our car park towards electric- and hybrid cars whenever possible. Our scope 2 emissions are influenced by the use of power for electricity and heating in all our office locations, as well as charging of company electric cars. Both our scope 1 and scope 2 emissions are calculated using an activity-based approach.

Our scope 3 emissions for 2023 were 2 445 (1 998) tCO₂e, and comprise more than 90% of our overall emissions. The main part of our scope 3 emissions is calculated using a spend-based approach, as gathering of activity data within this field is very challenging and time consuming. For essential part of our business, such as hosting and employee commuting, we have used activity-based data. The increase in scope 3 emissions is mainly related to increased investments and costs. More details about our emissions can be found in our sustainability report.

Sustainable Software

Sustainable software has been a part of how we develop our product long before this was established in our Sustainability Strategy. As part of our work in this field, we developed a migration emission calculator that estimated the savings both on terms of power usage (kWh) and emissions (CO₂e) from migrating an installation from on-premises to cloud. Although this does not impact SuperOffice's emissions, calculations show that our customers in total have reduced their yearly emissions with the equivalent of 149 tCO₂e through migrations completed in 2023. As a reference, this is more than our total scope 1 emissions.

We have implemented a new Zero Footprint integration for Microsoft Outlook and SharePoint that has removed the need for our users to install any software locally on their workstation. This creates a more inclusive design that enables more users to utilize our solutions with a lower technical threshold at no additional cost.

Sustainable Hosting and Value Chain

As described above, the company did a detailed analysis of our emissions related to hosting in 2022. Our hosting emissions for 2023 is estimated to a total of 1.51 tCO₂e, equivalent to less than 1% of the company's total emissions. Despite this, hosting is maintained as a key part of our strategy, as it is a vital part of how we operate and the services we provide our customers.

In 2023, SuperOffice continued its close collaboration with our value chain in accordance with the Transparency Act. The analysis was performed through internal risk assessments, and surveying of relevant suppliers across all the groups' companies. Although the analysis showed generally good results across all main topics, we see that there is an improvement potential across our supplier base related to emission calculations and having a detailed overview of the supplier's impact on the environment. This is impacted by a large share of smaller suppliers, where the maturity on these topics on average is lower than of larger enterprises. The company will continue to work closely together with its supply chain to ensure responsible conduct in accordance with the principles described in the OECD guidelines. Information about the Value Chain is presented in the Sustainability Report on our website www.superoffice.com.

FINANCIALS – SUPEROFFICE GROUP (IFRS)

SuperOffice Group – IFRS

Consolidated income statement

All figures in TNOK

	Note	<u>2023</u>	<u>2022</u>	
REVENUES				
Operating income	2	659 750	557 622	
Total revenues		659 750	557 622	
OPERATING EXPENSES				
Purchase of materials and services	3	86 351	70 643	
Payroll and related expenses	4	302 500	305 981	
Other operating expenses	5	89 407	73 809	
Bad debts	13	1 358	886	
Total operating expenses	2	479 617	451 319	
Operating profit before depreciation and amortisation		180 133	106 303	
Depreciation and amortisation		6, 8, 9	107 570	96 290
Operating profit		72 563	10 013	
FINANCIAL ITEMS				
Financial income		5 284	11 550	
Financial expenses		76 068	66 258	
Net financial items	10	(70 784)	(54 708)	
Profit before income tax		1 779	(44 694)	
Income tax expenses		12	27 389	8 580
Profit for the year		(25 611)	(53 274)	
Attributable to the shareholders of the company		(25 611)	(53 274)	

The notes on page 22-59 are an integral part of these consolidated financial statements.

SuperOffice Group - IFRS

Consolidated statement of comprehensive income

All figures in TNOK

Total comprehensive income attributable to the parent company	<u>2023</u>	<u>2022</u>
Profit/(loss) for the year	(25 611)	(53 274)
Other comprehensive income:		
Currency translation differences (may be reclassified)	6 587	9 713
Total comprehensive income for the year	(19 024)	(43 561)

The notes on page 22-59 are an integral part of these consolidated financial statements.

SuperOffice Group - IFRS

Consolidated statement of financial position

All figures in TNOK

ASSETS	Note	31.12.2023	31.12.2022
Non-current assets			
Deferred tax assets	12	324	8 872
Goodwill	7	669 847	667 155
Intangible assets	6	536 781	591 404
Tangible assets	8	19 776	15 048
Right-of-use assets	9	147 262	137 266
Other non-current assets	13	1 455	1 561
Total non-current assets		1 375 445	1 421 306
Current assets			
Account receivables	13	105 986	67 722
Receivables on group companies	11	11 682	990
Prepaid income tax	12	656	2 006
Other current assets	13	25 543	42 174
Cash and cash equivalents	21, 22	67 496	44 267
Total current assets		211 362	157 159
TOTAL ASSETS		1 586 807	1 578 466

The notes on page 22-59 are an integral part of these consolidated financial statements.

SuperOffice Group - IFRS

Consolidated statement of financial position

All figures in TNOK

EQUITY AND LIABILITIES	Note	31.12.2023	31.12.2022
Equity			
Share capital	17	90	90
Share premium		622 589	622 589
Total paid in capital		622 679	622 679
Retained earnings		(311 181)	(292 157)
Total equity		311 498	330 522
Non-current liabilities			
Deferred tax liabilities	12	127 883	132 407
Pension liabilities	18	388	342
Non-current lease liabilities	9	127 087	123 791
Borrowings	16, 21	581 841	621 300
Total non-current liabilities		837 199	877 840
Current liabilities			
Trade payable	19	19 130	16 777
Current income tax payable	12	12 538	2 439
Tax withholding and VAT		38 291	32 784
Prepayments from customers	19	301 530	242 811
Current lease liabilities	9	27 228	17 931
Other current liabilities	19	39 393	57 361
Total current liabilities		438 110	370 104
TOTAL EQUITY AND LIABILITIES		1 586 807	1 578 466

Oslo, 19 April 2024

Klaus Holse
Chairman of the
Board

**Christian Bro
Bamberger**
Deputy Chairman of the
Board

**Björn Erik
Larsson**
Board member

**Eilert
Hanoa**
Board
member

**Endre
Rangnes**
Board
Member

The notes on page 22-59 are an integral part of these consolidated financial statements.

SuperOffice Group - IFRS

Consolidated statement of changes in equity

All figures in TNOK

	Note	Share capital	Share premium	Currency difference	Other equity	Total equity
2023						
Equity at beginning of period		90	622 589	10 156	(302 313)	330 522
Profit (loss) for the period		-	-	-	(25 611)	(25 611)
Currency translation effects		-	-	6 587	-	6 587
Total comprehensive income for the period		-	-	6 587	(25 611)	(19 024)
Transactions with owners in their capacity as owners:						
EQUITY AT END OF PERIOD		90	622 589	16 743	(327 924)	311 498

All figures in TNOK


	Note	Share capital	Share premium	Currency difference	Other equity	Total equity
2022						
Equity at beginning of period		90	622 589	442	(249 039)	374 083
Profit (loss) for the period		-	-	-	(53 274)	(53 274)
Currency translation effects		-	-	9 713	-	9 713
Total comprehensive income for the period		-	-	9 713	(53 274)	(43 561)
Transactions with owners in their capacity as owners:						
EQUITY AT END OF PERIOD		90	622 589	10 156	(302 313)	330 522

The notes on page 22-59 are an integral part of these consolidated financial statements.

SuperOffice Group - IFRS

Consolidated statement of cash flows

All figures in TNOK	Note	<u>2023</u>	<u>2022</u>
Cash flows from operating activities:	14	175 164	134 406
Interest paid on bond loan	10,16	(49 042)	(48 087)
Other interest paid	10	(5 729)	(5 141)
Income tax paid		(5 336)	(7 955)
Net cash generated from operating activities		115 058	73 223
Cash flows from investing activities:			
Purchase of property, plant and equipment (PPE)	8	(10 900)	(4 050)
Development and purchase of intangible assets	6	(21 790)	(16 199)
Interest received	10	2 641	435
Net cash used in investing activities		(30 049)	(19 813)
Cash flows from financing activities:			
Re-purchase of bond loan	16	(43 266)	(81 250)
Payment of principal portion of lease liabilities	9	(21 293)	(19 551)
Net cash used in financing activities		(64 559)	(100 801)
Net (decrease)/increase in cash, cash equivalents and bank overdrafts		20 450	(47 391)
Cash and cash equivalents at beginning of period		44 267	90 725
Exchange gains/(losses) on cash and bank overdrafts		2 779	933
CASH AND CASH EQUIVALENTS AT END OF YEAR		67 496	44 267

The notes on page 22-59 are an integral part of these consolidated financial statements. 

Notes to the consolidated accounts

SuperOffice Group - IFRS

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1.0 GENERAL INFORMATION

SuperOffice Group AS is a limited liability company incorporated on 25 February 2020 and domiciled in Norway. The SuperOffice Group comprises SuperOffice Group AS and all subsidiaries.

The company's head office is located in Wergelandsveien 27, NO-0164 Oslo. SuperOffice Group AS is owned 100% by SuperOffice Holding I AS, which is owned by SuperOffice Holding II AS which is owned 90% by SuperOffice Holding III AS. SuperOffice Holding I, II and III AS are not included in these consolidated financial statements. A separate set of consolidated financial statements are prepared for SuperOffice Holding III AS and its subsidiaries.

SuperOffice Holding III AS is 100% owned by Axcel, a Danish private equity fund. SuperOffice Holding III AS is owned by four of their funds, and Axcel VI K/S 2 is the majority shareholder with 66% of the shares.

SuperOffice is Europe's leading supplier of CRM software solutions to the professional business-to-business market. SuperOffice's solutions are delivered and implemented through subsidiaries, distributors and value-added resellers. In addition to providing software solutions, SuperOffice also delivers consulting services related to strategic CRM issues, implementation, integrations and user education.

1.1 BASIS FOR PREPARATION OF THE ANNUAL ACCOUNTS

The consolidated financial statements for the SuperOffice Group have been prepared in accordance with IFRS® Accounting Standards as issued by the International Accounting Standards Board, and Norwegian disclosure requirements listed in the Norwegian Accounting Act.

The consolidated financial statements have been prepared based on uniform accounting principles for similar transactions and events under otherwise similar circumstances. The consolidated financial statements are presented in Norwegian kroner (NOK).

1.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

No changes in IFRS effective for the 2023 financial statements are relevant this financial year. The accounting policies adopted are consistent with those of the previous financial year.

1.3 FUNCTIONAL CURRENCY AND PRESENTATION CURRENCY

The functional currency is determined in each entity in the Group based on the currency within the entity's primary economic environment. Transactions in foreign currency are translated to functional currency using the exchange rate at the balance sheet date. At the end of each reporting period foreign currency monetary items are translated using the closing rate, non-monetary items that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction and non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. Changes in the exchange rate are recognised continuously in the accounting period.

The Group's presentation currency is NOK. This is also the parent company's functional currency.

Assets and liabilities of entities with a different functional currency are translated at the exchange rate prevailing at the end of the reporting period for balance sheet items, including goodwill, and the exchange rate at the date of the transaction for profit and loss items. The monthly average exchange rates are used as an approximation of the transaction exchange rate. Exchange differences are recognised in other comprehensive income ("OCI").

1.4 CONSOLIDATION PRINCIPLES

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

1.5 THE USE OF ESTIMATES AND ASSESSMENT OF ACCOUNTING POLICIES WHEN PREPARING THE ANNUAL ACCOUNTS

Management has used estimates and assumptions that have affected assets, liabilities, revenues, expenses and information on potential liabilities. This particularly applies to the depreciation of intangible assets and impairment of goodwill. Future events may lead to changes in these estimates. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

The Group tests annually whether goodwill has suffered any impairment. Estimates and their underlying assumptions are reviewed on a regular basis and are based on best estimates and historical experience. The recoverable amount of cash generating units has been determined based on value in use calculations.

The Group has used assumptions and estimates in determining the lease term of contracts with renewal options. The assumptions affect the value of the right-of-use asset and the future lease liabilities as well as the depreciations and financial cost related to the lease contracts.

1.6 REVENUE FROM CONTRACTS WITH CUSTOMERS

At contract inception, SuperOffice identifies the promised licenses and services within the contract and determine which of those are separate performance obligations. SuperOffice performance obligation within the contracts are described below. SuperOffice recognises revenue when we satisfy the identified performance obligations by transferring the promised licenses or service to the customer. The timing of the transfer is determined based on when the customer obtains control of the delivered licenses or services.

The SuperOffice group has the following types of contracts:

License revenue:

- On premises license agreements (right to use)
- Cloud subscriptions (right to access)
- Onsite subscriptions (right to access)
- Maintenance and support for on premises license agreements.

Sale of license subscriptions (right to access) are recognised over time, as the customer simultaneously receives and consumes the benefits of the services. Revenue from sale of on premises licenses (right to use) are recognised at the point in time when the customer get access to the software. Revenue from the sale of on premises licenses is recognised at the point in time as the customer may use the license without any further services or deliveries from the Group. Revenues from subscriptions and maintenance and support are recognised over time as they require continuous delivery from the Group.

Maintenance and support related to on premises license agreements are delivered and recognised over the maintenance period.

Services:

- Service agreements

The performance obligations within services are typically consulting hours which are performed, and the customer simultaneously receives and consumes the benefit of the services. The SuperOffice Group has

decided to recognise the revenue linear over the service agreement period as a simplified approach and thereby the service agreements are recognised over time.

Metered Services:

- Element of Cloud Subscription agreements

Metered services are typically the usage of extra storage related to Cloud subscription. The performance obligations are the actual usage of storage delivered, and the customers simultaneously receives and consumes the benefit of the services. The SuperOffice Group recognised the metered services over time.

Other operating revenue:

- Other

Other operating revenue are revenues from contracts not related to the core business. Recognition of revenue from these contracts are considered individually.

Interests on bank deposits are recognised in the income statement when they are earned. Group contributions and dividends are recognised in the income statement when the shareholders' right to receive the group contribution has been determined by the Annual General Meeting.

Significant financing component

The Group receives short-term advances from its customers. Using the practical expedient in IFRS 15, the Group does not adjust the promised amount of consideration for the effects of a significant financing component if it expects, at contract inception, that the period between the transfer of the promised good or service to the customer and when the customer pays for that good or service will be one year or less.

Contract costs

Under IFRS 15 there are two types of contract costs where an asset needs to be recognised:

- Incremental cost of obtaining a contract
- Cost incurred in fulfilling a contract.

Incremental costs of obtaining a contract (e.g. sales commission) will be recognised as an asset if the Group expects to recover them through the inherent margin of the contract. Costs such as bid costs, negotiations, meetings and contract writing are not considered incremental and are expensed as incurred.

IFRS 15 requires these costs to be recognised as an asset and amortised on a systematic basis that is consistent with the transfer to the customer of the goods and services to which the assets relate.

1.7 SEGMENTS

SuperOffice management operates under one segment: Development and sale of CRM software. The segment is consequently equal to the ordinary consolidated income statement.

The Group's Chief Operating Decision Maker is the executive management group consisting of the CEO, CPO, CFO and CRO.

All activities in the Group and the group structure are organised on development and sale of CRM Software, and there are no other activities in which the Group earn revenue and incur expenses. The Group does not produce reports related to other activities to the Group's chief decision makers. All geographical areas are measured at the same KPI and perform the same reporting. The strategies for the group in various areas are made by the management group in Norway based on a risk assessment performed by the same management. There is no discrete financial information available for other activities/segments. There exist no separate financing for any part of the Group, only on Group level for the entire SuperOffice Group.

1.8 INCOME TAX

The tax expense consists of the tax payable and changes to deferred tax. Deferred tax/tax assets are calculated on all differences between the book value and tax value of assets and liabilities, with the exception of:

- temporary differences linked to goodwill that are not tax deductible.
- temporary differences related to investments in subsidiaries, associates or joint ventures when the Group controls when the temporary differences are to be reversed and this is not expected to take place in the foreseeable future.

Taxes payable and deferred taxes are recognised directly in equity to the extent that they relate to equity transactions.

1.9 TANGIBLE ASSETS

Tangible assets are carried at cost less accumulated depreciation and impairment losses. When assets are sold or disposed of, the gain or loss is recognised in the income statement and the carrying amount is derecognised. Repairs and maintenance are charged to the income statement during the financial period in which they incurred.

The depreciation period and method are assessed each year to ensure that the method and period used harmonise with the financial reality of the non-current asset. Depreciation is calculated using the straight-line method to allocate their cost or re-valued amounts to their residual values over the estimated useful lives as follows:

Operating equipment	3 years
Furniture and fittings	3-10 years
Leasehold improvements	lease period

1.10 INTANGIBLE ASSETS

Intangible assets are recognised in the balance sheet if there are probable future economic benefits that can be attributed to the asset which is owned by the Group and the asset's cost price can be reliably estimated. Intangible assets with indefinite economic life are annually tested for impairment. Intangible assets with a definite useful life are recognised at their cost price less accumulated depreciation and impairment losses. Depreciation is carried out using the straight-line method over the estimated useful life. The amortisation estimates and method applied are subject to an annual assessment. Intangible assets consist of goodwill, customer relationships, development and software.

Development

Costs associated with developing or maintaining computer software programmes are recognised as an expense as incurred. Expenses relating to development are capitalised and reported as intangible assets in the balance sheet if the following criteria are met in full:

- the product or process is clearly defined, and its cost can be identified and measured reliably.
- the technical solution for the product has been demonstrated;
- the product or process will be sold or used in the Company's operations;
- it has been decided that the development will be finalised.
- the asset will generate future economic benefit; and
- sufficient technical, financial and other resources for completing the project are present.

The Group starts to capitalise the costs related to a project when the criteria above has been met in full.

The directly attributable costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of the relevant overheads.

Amounts invested in product development are capitalised and depreciated under the straight-line method over the expected useful life of the product. The expected useful life for capitalised development is 3-5 years.

Amount paid for source code is capitalised and depreciated in a straight line over the estimated useful life. The estimated useful life for source codes is 3-5 years.

Technology

Technology acquired through a business acquisition is recognised at fair value on the acquisition date. Technology recognised as asset is depreciated over its estimated useful life, 10 years.

Customer relationships

Customer relationships acquired through a business acquisition are recognised at fair value on the acquisition date. Customer relationships are recognised as an asset on the acquisition date and depreciated over their estimated useful life, 10 years.

Brand name

Brand names acquired through a business acquisition are recognised at fair value on the acquisition date. Brand names are deemed to have indefinite useful life.

Brand names are impairment tested annually or more often if there are indications of impairment. The carrying value of the cash generating unit to which the brand is attributed is compared to the recoverable value, which is the highest of the value in use and the fair value less costs to sell. Any impairment loss is recognised immediately as a cost, and it is not reversed.

Value of rental agreements

Rental agreements acquired through business acquisitions where the agreements are deemed to be below market value and will present a future economic benefit for the Group. The asset is recognised at the present value of the annual cost savings and depreciated over the remaining contract length.

Software

Purchases of software licenses and the implementation cost of new standard software for internal use are capitalised and reported as intangible assets. The software is depreciated over the expected useful life under the straight-line method.

1.11 GOODWILL

Excess value arising upon a business combination that cannot be allocated to assets or liabilities on the acquisition date is recognised as goodwill in the balance sheet. Goodwill is recognised in the balance sheet at cost price less accumulated impairment losses. Goodwill is not amortised, but allocated to cash flow generating units and assessment is made annually as to whether the carrying amount can be justified by future earnings. If there are indications of any need to recognise impairment losses relating to goodwill, an assessment will be made of whether the discounted cash flow relating to the goodwill exceeds the carrying amount of goodwill. If the discounted cash flow is less than the carrying amount, goodwill will be written down to its fair value. An impairment loss recognised for goodwill is not reversed in subsequent periods. Goodwill is tested for impairment annually.

1.12 LEASING

Identifying a lease

At the inception of a contract, The Group assesses whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The Group as a lessee

For contracts that constitute, or contain a lease, the Group separates lease components if it benefits from the use of each underlying asset either on its own or together with other resources that are readily available, and the underlying asset is neither highly dependent on, nor highly interrelated with, the other underlying assets in the contract. The Group then accounts for each lease component within the contract as a lease separately from non-lease components of the contract.

Recognition of leases and exemptions

At the lease commencement date, the Group recognises a lease liability and corresponding right-of-use asset for all lease agreements in which it is the lessee, except for the following exemptions applied:

- Short-term leases (defined as 12 months or less)
- Low value assets (defined as less than TNOK 100)

For these leases, the Group recognises the lease payments as other operating expenses in the statement of profit or loss when they incur.

Lease liabilities

The lease liability is recognised at the commencement date of the lease. The Group measures the lease liability at the present value of the lease payments for the right to use the underlying asset during the lease term that are not paid at the commencement date. The lease term represents the non-cancellable period of the lease, together with periods covered by an option either to extend or to terminate the lease when the Group is reasonably certain to exercise this option.

The lease payments included in the measurement comprise of:

- Fixed lease payments (including in-substance fixed payments), less any lease incentives receivable.
- Variable lease payments that depend on a minimum index, initially measured using the minimum index or rate as at the commencement date. Other index or rate adjustments are included in the calculation when the Group knows the adjustment.
- Amount expected to be payable by the Group under residual value guarantees.
- The exercise price of a purchase option, if the Group is reasonably certain to exercise that option.
- Payments of penalties for terminating the lease, if the lease term reflects the Group exercising an option to terminate the lease.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made and remeasuring the carrying amount to reflect any reassessment or lease modifications, or to reflect adjustments in lease payments due to an adjustment in an index or rate.

The Group does not have any contracts with variable lease payments currently.

Right-of-use assets

The Group measures the right-of use asset at cost, less any accumulated depreciation and impairment losses, adjusted for any remeasurement of lease liabilities. The cost of the right-of-use asset comprise:

- The amount of the initial measurement of the lease liability recognised.
- Any lease payments made at or before the commencement date, less any incentives received.
- Any initial direct costs incurred by the Group. An estimate of the costs to be incurred by the Group in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories.

The Group applies the depreciation requirements in IAS 16 Property, Plant and Equipment in depreciating the right-of-use asset, except that the right-of-use asset is depreciated from the commencement date to the earlier of the lease term and the remaining useful life of the right-of-use asset.

The Group applies IAS 36 Impairment of Assets to determine whether the right-of-use asset is impaired and to account for any impairment loss identified.

Recognition of lease liabilities and right-of-use asset from business combinations

The group recognised lease liabilities and right-of-use assets from business combinations by using the remaining lease period from the acquisition date.

Practical expedients applied

The Group also leases some personal computers, office equipment and furniture with contract terms of 1 to 5 years. The Group has elected to apply the practical expedient of low value assets for some of these leases and does not recognise lease liabilities or right-of-use assets. The lease costs are instead expensed when they incur. The Group has also applied the practical expedient to not recognise lease liabilities and right-of-use assets for short-term leases, presented in the table above.

1.13 CASH AND CASH EQUIVALENTS

Cash includes cash at hand and in the bank. Restricted cash are included in cash and cash equivalents.

1.14 EMPLOYEE BENEFITS

The Group operates various post-employment schemes, including both defined benefit and defined contribution pension plans.

Pension obligations

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employee benefits relating to employee service in the current and prior periods.

A defined benefit plan is a pension plan that is not defined contribution. Typically, defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of the plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates recommended in the marked where the liability has incurred.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

Past-service costs are recognised immediately in income.

For defined contribution plans, the Group pays contributions to privately or publicly administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction of future payments is available.

Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognises cost for a restructuring that is within the scope of IAS 37 and involves the payment of terminations benefits.

1.15 GOVERNMENT GRANTS

Government grants are recognised when it is reasonably certain that the company will meet the conditions stipulated for the grants and that the grants will be received. Operating grants are recognised systematically during the grant period. Grants are deducted from the cost which the grant is meant to cover. Investment grants are capitalised and recognised systematically over the asset's useful life. Investment grants are recognised either as deferred income or as a deduction of the asset's carrying amount.

SuperOffice Group - IFRS**NOTE 2 – REVENUES FROM CONTRACTS WITH CUSTOMERS AND OPERATING EXPENSES**

OPERATING INCOME GEOGRAPHICALLY

All figures in TNOK	<u>2023</u>	<u>2022</u>
Norway	253 267	222 060
Sweden	132 373	110 819
Denmark	66 572	54 800
Germany	73 251	60 603
Netherlands	84 009	65 618
Great Britain	13 552	13 187
Switzerland	36 726	30 536
Total	659 750	557 622

61,6% (60,2% in 2022) of the revenues are generated outside of Norway.

Revenues are recognised according to IFRS 15 and all revenues in the Group are from customer contracts.

OPERATING INCOME BY TYPE

All figures in TNOK	<u>2023</u>	<u>2022</u>
On-premises licenses	1 793	7 224
Maintenance and support	55 106	74 810
Onsite subscriptions	86 095	69 166
Cloud subscriptions	442 546	342 207
License revenue	585 541	493 406
Services	65 494	58 141
Metered Services	7 778	4 688
Other income	937	1 388
Total operating income	659 750	557 622

TIMING OF REVENUE RECOGNITION

All figures in TNOK	<u>2023</u>	<u>2022</u>
At a point in time	1 793	7 224
Over time	657 957	550 399
Total operating income	659 750	557 622

ASSETS AND LIABILITIES RELATED TO CUSTOMER CONTRACTS

The timing of revenue recognition, invoicing and cash collections results in, prepayments from customers (contract liabilities) and contract assets. Receivables are recognised when the right to conditional consideration becomes unconditional. Contract liabilities are recognised as revenue as (or when) SuperOffice preforms under the contracts.

Contract liabilities consists of prepayments from customers.

The cost to obtain a contract, is the commission paid to the sales representative. The commission is calculated and paid to the sales representatives on a quarterly basis. The Group also has partners selling SuperOffice products and some of these partners receive a kick-back on the sale of licenses. The cost to obtain a contract is distributed over the committed contract period. Prepaid contract costs are the cost of both prepaid commission to sales representatives and kick-back to partners that are distributed over the contract period.

COSTS TO OBTAIN A CONTRACT ASSETS AND CONTRACT LIABILITIES CONSISTS OF THE FOLLOWING:

All figures in TNOK	<u>Note</u>	<u>2023</u>	<u>2022</u>
<u>Prepaid costs to obtain a contract:</u>			
Costs to obtain a contract	13	4 423	8 706
<u>Contract liabilities:</u>			
Prepayments from customers	19	(301 530)	(242 811)

The Group's customer contracts are invoiced on the following intervals: monthly, quarterly, bi-annually and annually. The invoicing period does not exceed 12 months. The prepayments from customers in the balance sheet on 31 December 2023 will be recognized as revenue during 2024.

PREPAYMENTS FROM CUSTOMERS	<u>2023</u>	<u>2022</u>
Prepayment from customers - maintenance	6 060	1 397
Prepayment from customers - subscriptions	294 864	240 864
Prepayment from customers - other	606	550
Total prepayments from customers	301 530	242 811

The balance of prepayments from customers have increased by TNOK 58 719 from year-end 2022 to 2023. There are three main reasons; revenues recognised over time has increased by TNOK 107 560 in 2023; a change in the timing of invoicing from the first day in January to the last day of December. The third element is the transfer from on-premises licenses to subscriptions. Maintenance and support on On-premises installations have been invoiced from January to December, while the subscriptions are invoiced at any time during the year.

OPERATING EXPENSES GEOGRAPHICALLY

All figures in TNOK	<u>2023</u>	<u>2022</u>
Norway	243 638	223 240
Sweden	64 617	68 305
Denmark	29 356	26 256
Germany	36 415	43 461
Netherlands	36 380	33 747
Great Britain	4 728	6 929
Switzerland	30 590	26 431
Lithuania	33 893	23 251
Total	479 617	451 319

SuperOffice Group - IFRS

NOTE 3 – PURCHASE OF MATERIALS AND SERVICES

All figures in TNOK	<u>2023</u>	<u>2022</u>
Direct operating cost	77 071	62 668
Third party consultants	7 944	5 512
Third party products	557	1 058
Other	779	1 406
Total	86 351	70 643

Direct operating costs are related to agreed commissions to partners for their share of the recurring revenues and the Groups' hosting and operating costs of the Cloud platform.

SuperOffice Group - IFRS

NOTE 4 – PAYROLL AND RELATED EXPENSES

All figures in TNOK	<u>Note</u>	<u>2023</u>	<u>2022</u>
Salaries and holiday pay		209 434	206 483
Bonuses		35 215	40 791
Payroll tax		34 953	34 120
Pension cost, defined benefit plans	18	3 402	3 226
Pension cost, defined contribution plans	18	16 289	15 908
Training and education employees		4 382	2 091
Recruitment costs		3 071	1 134
Other personnel expenses		13 804	14 988
Capitalised development cost - payroll and related expenses		(18 050)	(12 759)
Total payroll and related expenses		302 500	305 981
Average full-time employees		244	247
Absence due to sickness		2,6%	3,1%

SuperOffice Group - IFRS
NOTE 5 – OTHER OPERATING EXPENSES

All figures in TNOK	<u>2023</u>	<u>2022</u>
Consultancy	26 174	17 145
Marketing cost	18 573	16 928
Office lease expenses	10 599	9 720
Hosting of servers	3 764	3 502
Fixtures, not capitalised	1 717	1 717
Software and maintenance of equipment	17 269	13 896
Office cost	2 328	1 673
Communication cost	2 807	2 615
Company car expenses, excluding lease cost	3 595	4 377
Travel expenses	5 714	4 423
Capitalised development cost – operating expenses	(3 131)	(2 188)
Total other operating expenses	89 407	73 809

SuperOffice Group - IFRS
NOTE 6 – INTANGIBLE ASSETS

All figures in TNOK

2023	Customer relationships	Technology	Brand	Rental agreement	Development	Software	Total
Cost at 1 January	367 980	305 155	29 700	34 200	38 269	1 551	776 855
Additions	-	-	-	-	21 181	609	21 790
Cost at 31 December	367 980	305 155	29 700	34 200	59 450	2 160	798 645
Acc. amortisation and write downs at 1 January	97 824	81 016	-	6 080	446	102	185 468
Amortisation of the period	36 875	30 606	-	2 280	7 284	363	77 408
Acc. amortisation and write downs at 31 December	134 699	111 622	-	8 360	7 729	465	262 876
Translation effects	464	546	-	-	(1)	3	1 011
Carrying amount at 31 December	233 745	194 078	29 700	25 840	51 720	1 698	536 781
Rates of amortisation	10%	10%		6,7%	20-33%	20-25%	
Amortisation method	Linear	Linear	N/A	Linear	Linear	Linear	
Estimated useful life	10 years	10 years	Indefinite	15 years	3-5 years	3-4 years	

2022	Customer relationships	Technology	Brand	Rental agreement	Development	Software	Total
Cost at 1 January	367 980	305 155	29 700	34 200	23 323	441	760 799
Additions	-	-	-	-	14 946	1 253	16 199
Disposals	-	-	-	-	-	(143)	(143)
Cost at 31 December	367 980	305 155	29 700	34 200	38 269	1 551	776 855
Acc. amortisation and write downs at 1 January	61 054	50 534	-	3 800	167	52	115 607
Amortisation of the period	36 770	30 483	-	2 280	278	193	70 004
Acc. disposal	-	-	-	-	-	(143)	(143)
Acc. amortisation and write downs at 31 December	97 824	81 016	-	6 080	446	102	185 468
Translation effects	8	9	-	-	-	1	18
Carrying amount at 31 December	270 164	224 147	29 700	28 120	37 823	1 450	591 404
Rates of amortisation	10%	10%		6,7%	20-33%	20-25%	
Amortisation method	Linear	Linear	N/A	Linear	Linear	Linear	
Estimated useful life	10 years	10 years	Indefinite	15 years	3-5 years	3-4 years	

Customer Relationships

Customer Relationships of TNOK 359 700 are from the acquisition of SuperOffice on 8 May 2020 and TEUR 792 is from the purchase of SuperOffice InfoBridge B.V. at 31 August 2020. The valuation of customer relationships is based on future revenues from existing customers at the time of the purchase, less expenses, churn, contributory asset charges. The useful lifetime was assessed to be 10 years for both assets.

Technology

The technology of TNOK 295 400 is from the acquisition of SuperOffice on 8 May 2020 and TEUR 933 is related to the software developed by SuperOffice. The technology of TEUR 933 is software developed by SuperOffice InfoBridge B.V. Useful lifetime for both assets were assessed to 10 years.

Brand

SuperOffice was at the time of the acquisition considered to have a brand with a fair value of TNOK 29 700. According to IAS 38.88, an asset has an indefinite life if there is no foreseeable limit to the period over which the asset is expected to generate net cash inflows for the entity. The Brand name has been assumed to have indefinite life.

The Relief from Royalty method has been applied to estimate the fair value of the brand name, and to perform an impairment test for the brand name. The applied royalty rate is 0,5% based on industry knowledge. The future cash flows used in the impairment test are the same as the cash flows used in the impairment test of goodwill (note 7). The fair value calculated for brand is significantly above the carrying amount of the brand in the balance sheet.

Rental Agreement

The rental agreement for the office location in Oslo was at the time of the purchase considered to be below market rates and the fair value of the lease contract has been recognised separately from goodwill. The assets are depreciated over 15 years, which was the remaining contract length at the time of the acquisition.

Development Cost

The Group has capitalised expenses related to new development activities that are technically and commercially viable for the business according to IAS 38. Activities related to the maintenance of existing software have not been capitalised and is recognised as costs in the consolidated income statement.

The directly attributable development costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of the relevant overhead costs.

The Group capitalised TNOK 21 181 in development cost in 2023 and MNOK 14 946 in 2022. In 2023 the Group recognised TNOK 80 173 as development cost in the in the consolidated income statement. The development cost in 2022 amounted to TNOK 76 251. The development cost derives from SuperOffice AS, SuperOffice Sweden AB, SuperOffice InfoBridge B.V. and UAB SuperOffice.

The costs of product development not fulfilling the criteria of capitalisation are expensed over the income statement.

Specification of development cost in the income statement	<u>2023</u>	<u>2022</u>
Wages and related expenses	52 028	53 581
Consultancy	15 126	10 477
Other operating expenses	13 018	12 222
Total	80 173	76 251

Software

Purchased standard software licenses for internal use and the costs related to the implementation of new software for internal use.

SuperOffice Group - IFRS

NOTE 7 – GOODWILL AND IMPAIRMENT TESTING OF GOODWILL

All figures in TNOK

2023	Goodwill
Cost at 1 January	668 318
Cost at 31 December	668 318
Acc. impairment at 31 December	-
Translation effects	1 529
Carrying amount at 31 December	669 847

2022	Goodwill
Cost at 1 January	668 318
Cost at 31 December	668 318
Acc. impairment at 31 December	-
Translation effects	(1 163)
Carrying amount at 31 December	667 155

Impairment testing of goodwill:

The Group's goodwill is related to the shares acquired by SuperOffice AS and its subsidiaries on 8 May 2020, and the acquisition of SuperOffice InfoBridge B.V. on the 31 August 2020. SuperOffice InfoBridge B.V. is a subsidiary of SuperOffice AS. The SuperOffice AS Group (before the acquisition of InfoBridge) and InfoBridge Software B.V are considered to be two separate cash generating units.

About 75% of the total operating revenue from SuperOffice InfoBridge B.V are with other SuperOffice entities and eliminated in the Group accounts. The entire goodwill is allocated to these two cash generating units. InfoBridge is now fully integrated with the SuperOffice entities, but it remains a separate cash generating unit because it was acquired separately. The book value of the InfoBridge goodwill was TNOK 55 408,3 on 31 December 2023.

The goodwill is considered to be related to market presence in certain segments, market growth opportunities, organization and assembled workforce. Impairment testing of the goodwill is carried out at the end of the year for the cash generating units. Recoverable amount is determined based on an assessment of the respective cash generating units' value in use. The values in use are estimated based on discounting expected future cash flows after tax, discounted at an appropriate discount rate after tax that takes into account the maturity and risk. Recoverable amount will therefore demonstrate what the value of the asset is expected to contribute to the business.

Cash flows:

Future cash flows are based on the budget for 2024 and forecasts for the four subsequent years. Cash flows are determined based on historical figures for the cash generating units. For the period after 2028, it is assumed a growth rate of 2,5%. A growth of 2,5% in the terminal value is assumed to be reasonable as the demand for CRM products and the company's products is expected. Market analysts expect the market for CRM applications to increase by 12%-15% in the coming years. EBITDA margins are based on historical data, and expectations for the coming years. The interest rate (WACC after tax) used for discounting cash flow is 11,7% for the entire period. The WACC has been calculated based on the guidelines in IAS 36.55-57 and IAS 36. A15-A21.

Following are the applied growth factors during the period 2024-2028:

- Revenues: 6% to 16% This varies between the entities.
- EBITDA margin: 25% - 30% for the group.

The expected growth is mainly related to growth in recurring license revenues. The growth is based on past performance, continuous product development, increased go to market initiatives and management's expectation of market development. A business plan is developed for the coming years with initiatives that will drive the growth. EBITDA margin is expected to increase as the recurring revenues increase. Management forecasts the cost base based on experience and expectations related to the planned growth in revenues.

The fair values calculated for goodwill are significantly above the carrying amounts of the goodwill.

The Board is of the opinion that value of the company exceeds the total assets and the book value of the shares in SuperOffice AS. The valuation is based on a set of key assumptions, and should the results differ

substantially from the assumptions an impairment might have to be considered. The risk related to the estimated value in use and a potential impairment for SuperOffice AS is mainly related to assumed growth. With no growth over time and the same cost base a potential write-down will have to be considered. The risk related to a write down of the goodwill is considered to be low.

SuperOffice Group - IFRS
NOTE 8 – TANGIBLE ASSETS

All figures in TNOK

2023	Leasehold Improvements	Operating Equipment	Total
Cost at 1 January	405	47 029	47 434
Additions	1 326	9 574	10 900
Disposals	(434)	(6 664)	(7 098)
Cost at 31 December	1 297	49 939	51 236
Acc. Depreciation and write downs at 1 January	384	30 496	30 880
Depreciation of the year	159	5 702	5 861
Acc. Depreciation disposal	(425)	(5 580)	(6 005)
Acc. Depreciations and write down at 31 December	118	30 618	30 736
Translation effects	(1)	(722)	(723)
Carrying amount at 31 December	1 178	18 598	19 776

Depreciation method:	Linear	Linear
Useful life	Lease period	3-10 years

2022	Leasehold Improvements	Operating Equipment	Total
Cost at 1 January	405	44 664	45 069
Additions	-	4 050	4 050
Disposals	-	(1 686)	(1 686)
Cost at 31 December	405	47 029	47 434
Acc. Depreciation and write downs at 1 January	360	27 346	27 707
Depreciation of the year	24	4 809	4 833
Acc. Depreciation disposal	-	(1 660)	(1 660)
Acc. Depreciations and write down at 31 December	384	30 496	30 880
Translation effects	(2)	(1 504)	(1 506)
Carrying amount at 31 December	19	15 030	15 048

Depreciation method:	Linear	Linear
Useful life	Lease period	3-10 years

SuperOffice Group - IFRS
NOTE 9 – LEASES

The Group leases several assets such as offices, cars and some office equipment. The contract of the office in Oslo is reported separately due to the high value of the contract. The Group's right-of-use assets are categorized and presented in the table below:

All figures in TNOK

RIGHT-OF-USE ASSETS	Office Oslo	Office Other	Office Equipment	Motor Vehicles	Total
2023					
Balance at 1 January	102 224	26 843	324	7 876	137 266
Additions	-	14 183	752	6 823	21 758
Depreciations	(8 183)	(10 313)	(195)	(5 610)	(24 300)
Adjustments	5 993	3 882	(113)	45	9 807
Currency exchange differences	-	2 234	9	487	2 731
Balance at 31 December	100 035	36 828	777	9 621	147 262

Lower of remaining lease term or useful life	15 years	1-10 years	1-5 years	1-4 years
Depreciation method	Linear	Linear	Linear	Linear

RIGHT-OF-USE ASSETS	Office Oslo	Office Other	Office Equipment	Motor Vehicles	Total
2022					
Balance at 1 January	96 587	22 692	268	6 470	126 017
Additions	-	-	219	5 698	5 917
Depreciations	(7 702)	(8 838)	(170)	(4 742)	(21 453)
Adjustments	13 340	12 133	-	315	25 787
Currency exchange differences	-	855	7	136	998
Balance at 31 December	102 224	26 843	324	7 876	137 266

Lower of remaining lease term or useful life	15 years	1-10 years	1-5 years	1-4 years
Depreciation method	Linear	Linear	Linear	Linear

The Group has entered into new lease contracts and moved into new offices in Vilnius, Copenhagen and Stockholm in 2023. The new contracts are included in Additions in the table above. Adjustments of Office Oslo and Office other are related to KPI adjustments of the leases and for the Oslo office is also includes an increase of the lease due to an upgrade of a part of the office which was paid by the landlord. The adjustment in 2022 also includes an extensions of existing lease agreements.

LEASE LIABILITIES

Undiscounted lease liabilities and maturity of cash outflows	<u>2023</u>	<u>2022</u>
Less than 1 year	27 800	22 961
1-5 years	78 212	63 618
More than 5 years	79 546	86 847
Total undiscounted lease liabilities at 31 December	185 558	173 427
Discounted lease liabilities included in the statement of financial position at 31 December	154 315	141 721
Current	27 228	17 931
Non-current	127 087	123 791
The weighted average incremental borrowing rate applied	3,87%	3,87%
Summary of the lease liabilities	<u>2023</u>	<u>2022</u>
Lease liabilities at 1 January	141 721	128 559
New lease liabilities recognised in the year	21 758	5 917
Adjustments to lease liabilities	9 807	25 777
Cash payments for the principal portion of the lease liability	(21 293)	(19 551)
Cash payments for the interest portion of the lease liability	(5 902)	(5 141)
Interest expense on lease liabilities	5 902	5 141
Currency exchange differences	2 323	1 019
Total lease liabilities at 31 December	154 315	141 721
Current lease liabilities	27 228	17 931
Non-current lease liabilities	127 087	123 791
Total cash outflows for leases	27 195	24 692
Other lease expenses recognised in profit or loss:	<u>2023</u>	<u>2022</u>
Operating expenses related to short-term leases (including short-term value assets)	191	133
Operating expenses related to low value assets (excluding short-term leases included above)	177	328
Total lease expenses included in other operating expenses	369	461

Extension and termination options

The Group's lease of the office in Oslo has a lease term running until August 2030 with options to extend the lease for 5 + 5 years. The first five-year option has been included in the calculation. The second five-year option is not included in the calculations. The first five-year option included in the lease obligation is not yet committed.

The offices in Stockholm and Gothenburg have contracts with automatic extensions for three years unless the company or the lessee terminates the contract within specific dates.

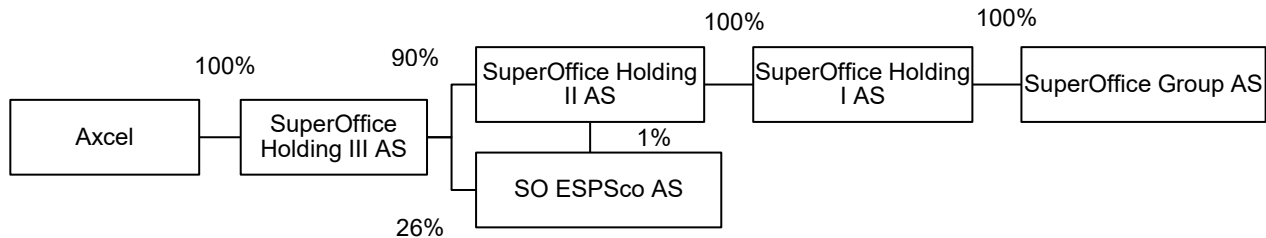
SuperOffice Group – IFRS
NOTE 10 – FINANCE INCOME AND COSTS

All figures in TNOK

NET FINANCIAL ITEMS CONSISTS OF:	<u>Note</u>	<u>2023</u>	<u>2022</u>
Interest income:			
- Bank deposits		2 126	371
- From loans to related parties	11	422	29
- Other interest income		93	35
Foreign exchange gains		2 507	3 014
Increase in fair value of interest rate swaps	16,18	-	8 075
Other financial income		136	25
Total financial income		5 284	11 550
Interest expense:			
- Bond loan	16	64 354	56 667
- Interest expense/(income) from swaps	16, 21	(12 615)	(4 575)
- Interest lease agreements	9	5 902	5 141
- Other interest expense		229	-
Foreign exchange losses		2 359	3 242
Reduction of fair value interest rate swaps	16, 18	9 608	-
Commitment fee on revolving credit facility	16	1 072	1 074
Premium on buy-back of SuperOffice bonds	16	1 516	2 161
Other financial expenses		3 644	2 547
Total financial costs		76 068	66 258
Net financial items		(70 784)	(54 708)

SuperOffice Group – IFRS
NOTE 11 – RELATED PARTIES

Below is an overview of the holding structure of the owners of the SuperOffice Group AS.



The minority share owners in SuperOffice Holding II AS and SO ESPSco AS are members of the board of directors, executive management and key personnel in the Group.

The related parties of the SuperOffice Group are as follows:

- Key management personnel, close members of the family of a person and entities that are controlled jointly by any of these. Key management personnel are defined as the board of directors and the executive management. See note 20 for remuneration and fees to the board of directors and executive management. The shares owned by key management personnel is also disclosed in note 20. The minority share holdings in the holding structure are held by the executive management, board of directors and key employees.
- The companies in the holding structure SuperOffice Holding I AS, SuperOffice Holding II AS, SuperOffice Holding III AS and SO ESPSco AS are all related parties. There are no employees in these companies. SuperOffice AS have charged these companies TNOK 160 for accounting and administrative work in 2023. The fee is calculated on a cost-plus basis. SuperOffice Group AS calculates interest on the inter-company balances with the companies in the holding structure. The interest rate is the average of the 3-month NIBOR + 2%.
- The subsidiaries of SuperOffice Group AS are related parties. The subsidiaries are listed in note 15. Transactions and balances are eliminated in the consolidated financial statements and are not disclosed in the group accounts. Refer also to note 7 for the parent company.
- Axcel holds 100% of the shares in SuperOffice Holding III AS and is the majority owner of the Group. Axcel's ownership of SuperOffice Holding III AS is divided between four funds; Axcel VI K/S 2 (66%), Axcel VI KS (29%), Ax VI Management Invest II K/S (4%) and Ax VI Management Invest KS (1%). There have not been any transactions with Axcel during the period.
- Companies in the Axcel portfolio are related parties to the Group. The Group has recognised Moment A/S who is a part of the Edda Group in the Axcel portfolio. This company is a CRM customer in SuperOffice Denmark A/S. The terms and prices are set on an arm-length basis. Transactions with Moment A/S amounted to TNOK 479 in 2023.

TRANSACTIONS WITH RELATED PARTIES

All figures in TNOK

	<u>2023</u>	<u>2022</u>
Operating income	639	549
Financial income	422	29
Receivables	11 682	990

SuperOffice Group - IFRS

NOTE 12 – ACCOUNTING TREATMENT OF TAX

All figures in TNOK

INCOME TAX EXPENSE	<u>2023</u>	<u>2022</u>
Current tax on profits for the year:	31 419	1 472
Adjustment in respect of prior years	236	-
Total current tax	31 655	1 472
Change in deferred tax	(4 265)	7 108
Total deferred tax	(4 265)	7 108
Income tax expense	27 389	8 580

The tax on the group's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the consolidated entities as follows:

All figures in TNOK	<u>2023</u>	<u>2022</u>
Profit before income tax	1 779	(44 694)
Estimated income tax at nominal rate (22%)	391	(9 833)
Tax effects of:		
Non-deductible costs/income not subject to tax	23 678	18 088
Adjustments from previous years	236	(25)
Tax rate differences	(2)	-
Other	3 087	349
Tax charge	27 389	8 580

All figures in TNOK

DEFERRED TAXES

	<u>2023</u>	<u>2022</u>
Deferred tax assets:		
Deferred tax assets to be recovered after more than 12 months	324	8 872
Deferred tax asset to be recovered within 12 months	-	-
Total deferred tax asset	324	8 872
Deferred tax liabilities:		
Deferred tax liabilities to be recovered after more than 12 months	113 597	111 574
Deferred tax liabilities to be recovered within 12 months	14 286	20 834
Total deferred tax liability	127 883	132 408
Net deferred tax	(127 559)	(123 537)

The gross movement on the deferred income tax account is as follows:

	<u>2023</u>	<u>2022</u>
Net deferred tax at 1 January	(123 537)	(130 644)
Income statement charge	(4 265)	7 649
Exchange rate fluctuations	242	(541)
Net deferred tax	(127 559)	(123 537)

DEFERRED TAX LIABILITIES	Operating equipment	Intangible assets	Gain/loss account	Receivables	Tax losses	Other	Total
At 1 January 2022	2 106	126 897	33	134	-	16 658	145 828
Charged/(credited) to the income statement	(423)	(12 809)	(7)	(53)	-	(619)	(13 910)
Exchange differences	-	479	2	7	-	-	489
At 1 January 2023	1 684	114 568	28	89	-	16 039	132 407
Charged/(credited) to the income statement	(120)	(13 037)	(5)	(110)	-	8 942	(4 330)
Exchange differences	(54)	329	(2)	28	-	(495)	(194)
At 31 December 2023	1 510	101 859	21	7	-	24 486	127 883

DEFERRED TAX ASSETS	Operating equipment	Intangible assets	Gain/loss account	Receivables	Tax losses	Other	Total
At 1 January 2022	61	-	-	-	14 969	154	15 185
Charged/(credited) to the income statement	2	-	-	-	(6 287)	24	(6 260)
Exchange differences	-	-	-	-	(41)	(12)	(53)
At 1 January 2023	63	-	-	-	8 641	167	8 872
Charged/(credited) to the income statement	(2)	-	-	-	(8 618)	24	(8 596)
Exchange differences	-	-	-	-	-	48	48
At 31 December 2023	62	-	-	-	23	239	324

Other deferred tax liabilities are mainly related to tax allocation reserve in SuperOffice Sweden and taxes on group contributions in the Norwegian companies.

The Group had deferred tax assets in SuperOffice GmbH and in SuperOffice Group AS, the deferred tax assets have been reduced in 2022 and 2023 and these two companies have no remaining tax losses carried forward at the end of 2023.

SuperOffice Group - IFRS

NOTE 13 – ACCOUNTS RECEIVABLE AND OTHER CURRENT AND NON-CURRENT ASSETS

All figures in TNOK

ACCOUNTS RECEIVABLE	<u>2023</u>	<u>2022</u>
Accounts receivables	107 726	68 548
Accounts receivables at 31 December	107 726	68 548
Allowance for credit losses at the beginning of the period	(826)	(563)
Allowance for credit losses during the period	(1 919)	(698)
Reversed allowance for credit losses during the period	1 005	435
Total allowance at 31 December	(1 740)	(826)
Net accounts receivables at 31 December	105 986	67 722

Losses on accounts receivables and allowances for credit losses are classified as operating expenses in the income statement. In 2023 TNOK 1 358 (TNOK 886 in 2022) has been charged to the income statement as bad debt expenses.

Maturities of accounts receivables as of 31 December, excluding impaired receivables were as follows:

Date	Not due	1 - 30 days	31-60 days	61-90 days	> 91 days	Total
31 December 2023	65 622	29 305	7 671	745	2 643	105 986
31 December 2022	39 038	23 175	4 205	413	891	67 722

OTHER CURRENT ASSETS	Note	<u>2023</u>	<u>2022</u>
Prepaid expenses		13 470	16 955
Fair value - interest swap	10, 21	7 005	16 613
Costs to obtain a contract	2	4 423	8 706
Accrued revenue/(deferred revenue)		-	(200)
Other current assets		646	100
Total other current assets		25 543	42 174

OTHER NON-CURRENT ASSETS	<u>2023</u>	<u>2022</u>
Deposits	1 097	1 225
Other long-term receivables	358	335
Total other non-current assets	1 455	1 561

SuperOffice Group - IFRS
NOTE 14 – CASH GENERATED FROM OPERATIONS

All figures in TNOK	Note	2023	2022
Profit before income tax		1 779	(44 694)
Adjustments for:			
Depreciations and amortisation	6, 8, 9	107 570	96 290
Finance costs	10	61 176	5 470
Change in retirement benefit obligations	18	47	32
Fair value gains/(losses) on derivative financial instruments	10,13	9 608	(8 075)
Foreign exchange losses/(gains) on operating activities		148	(228)
Changes in working capital (excluding the effects of exchange differences on consolidation):			
Trade and other receivables	13	(38 264)	(18 308)
Trade and other payables	19	2 353	(1 731)
Movement in balances with group companies	19	(10 692)	(341)
Movement in other liabilities	19	41 439	56 754
Cash generated from operations		175 164	134 406

SuperOffice Group - IFRS
NOTE 15 – LIST OF SUBSIDIARIES

The following subsidiaries are included in the consolidated financial statements:

Company Name	Date of acquisition	Business office	Proportion of ownership interest
SuperOffice AS	08.05.2020	Oslo	100%
<i>Subsidiaries of SuperOffice AS:</i>			
SuperOffice Norge AS	08.05.2020	Oslo	100%
SuperOffice Sweden AB	08.05.2020	Stockholm	100%
SuperOffice Danmark A/S	08.05.2020	Copenhagen	100%
SuperOffice Benelux B.V.	08.05.2020	Eindhoven	100%
SuperOffice Software Ltd.	08.05.2020	Cranfield	100%
SuperOffice AG	08.05.2020	Basel	100%
SuperOffice InfoBridge B.V.	31.08.2020	S'Hertogenbosch	100%
UAB SuperOffice	08.05.2020	Vilnius	100%
National Securities AS	08.05.2020	Oslo	100%
SuperOffice KK (dormant)	08.05.2020	Tokyo	75%
<i>Subsidiary of SuperOffice AG:</i>			
SuperOffice GmbH	08.05.2020	Dortmund	100%

SuperOffice Business Solutions AB was merged with SuperOffice Sweden AB in May 2023. The operations in SuperOffice Ltd was transferred to SuperOffice Norge AS in June 2023 and the Group is in the process of

closing down the company in the UK. The name of InfoBridge Software B.V. has been changed to SuperOffice InfoBridge B.V. in 2023.

SuperOffice Group - IFRS
NOTE 16 – BORROWINGS AND LEASE LIABILITIES

All figures in TNOK

Facility	Original amount	Interest	Interest payment frequency	Maturity date
Bond loan	700 000	3M Nibor + 6,5%	Quarterly	5 Nov 2025
Bond loan - re-purchase	(123 000)	3M Nibor + 6,5%	Quarterly	5 Nov 2025
Danske Bank, revolving credit facility		IBOR + 3-3,75%	Quarterly	5 Nov 2025

Bond loan

A series of senior secured bonds has been issued in the maximum amount of TNOK 1 250 000. The bonds may be issued on different issue dates, but the initial bond has been issued at TNOK 700 000. Additional bonds may be issued when the conditions set out on the loan agreement has been met.

The bond loan will be repaid in full at maturity date 5 November 2025.

The bond was listed on the Open Market of the Frankfurt Stock Exchange in 2020 and at the Oslo Stock Exchange 23 September 2021. Registration Document, Securities Note, Summary, the Bond Terms and the Guarantee related to the listing at the Oslo Stock Exchange are available at www.superoffice.com.

The Group pays a quarterly interest of 3 months NIBOR + 6,5% margin per annum on the bond loan. In 2023 interest and amortised cost of TNOK 64 354 were charged to the Income Statement (TNOK 56 667 in 2022). The Group has paid interest of TNOK 61 657 to the bond holders in 2023 (TNOK 52 662 in 2022). The Group has received interest payments of TNOK 12 615 in 2023 on the interest swaps securing the interest rate on 2/3 of the bond loan. In 2022 the Group received payments of TNOK 4 575 on the interest swaps.

In the bond terms there is a call option for a voluntary redemption of the bond prior to 5 November 2025.

SuperOffice may redeem the outstanding bonds in whole or in part according to the table below:

From interest payment date	To interest payment date	Price in% of nominal value
November 2023	May 2024	102,732%
May 2024	November 2024	102,049%
November 2024	May 2025	101,366%
May 2025	August 2025	100,683%
August 2025	November 2025 (maturity)	100,000%

The bond terms also have a put option for mandatory repurchase due to a put option event. Upon the occurrence of a put option event, each bond holder has the right to require the issuer to purchase all or some of the bonds held by the bondholder at a price equal to 101% of the nominal value. Change of control is a put option event.

The loan is secured with share pledges of the shares in SuperOffice Group AS and the subsidiaries. The SuperOffice AS Group which is the underlying asset of SuperOffice Group AS has a book value of TNOK 1 085 836 on 31 December 2023.

There are no financial covenants in the bond agreement.

Bond loan – re-purchase of SuperOffice Group bond

In 2022 and 2023 the Group had excess liquidity and the Group has re-purchased TNOK 123 000 of the bond loan. In 2023 the Group has re-purchased TNOK 41 750 of the nominal value in the bond loan at a total price of TNOK 43 266, an average price of 103,63%. The re-purchases have all been done in the open market and not using the call option in the bond terms. When the Group re-purchase shares of the SuperOffice bond loan the premium paid to the seller and the remaining share of the amortised cost on the loan are charged to the financial expenses.

The loan and the share of bond the Group re-purchased is presented as net borrowings in the balance sheet. The nominal value of the bond loan remains at TNOK 700 000, and the share of the bond bought back may be sold again if the Group wishes to do so.

Revolving Credit Facility

SuperOffice Group AS has a revolving credit facility with a limit of TNOK 90 000 with Danske Bank. As at 31 December the company has used TNOK 970 of the revolving facility for guarantees on the office locations in Switzerland and Germany.

The unused revolving credit facility was TNOK 89 030 on 31 December 2023. SuperOffice Group AS has charged commitment fees of TNOK 1 070 related to the revolving credit facility to the financial expenses in 2023.

SuperOffice Group has reduced the revolving credit facility from TNOK 90 000 to TNOK 20 000 in March 2024.

Reconciliation of borrowings at face value and amortised cost in the balance sheet:

All figures in TNOK

	<u>2023</u>	<u>2022</u>
Borrowings - Bond loan		
Balance at 1 January	621 300	698 769
<i>Cash changes:</i>		
Payments of fees on loans	(402)	(978)
Interest payments on the bond loan	(61 204)	(52 662)
Re-purchase of bond loan at face value	(41 750)	(81 250)
Re-purchase of bond loan - premium	(1 516)	(2 161)
<i>Non-cash changes:</i>		
Interest and amortised cost	64 354	56 667
Loss on re-purchase bond loan	1 060	2 914
Total borrowings at 31 December	581 841	621 300

Lease liabilities

The SuperOffice Group had a lease liability of TNOK 154 315 on 31 December 2023. The lease liabilities are from the Group's lease agreements on office location, cars and some office equipment.

Below is a table with the changes in lease liabilities during the period split in cash and non-cash items. For more information about the lease agreements, see note 9.

All figures in TNOK

	<u>2023</u>	<u>2022</u>
Lease liabilities at 1 January	141 721	128 559
<i>Non-cash changes:</i>		
Initial recognition of new lease liabilities	21 758	5 917
Lease modifications	9 807	25 777
Accrued interest	5 902	5 141
Foreign currency exchange translation effect	2 323	1 019
<i>Cash changes:</i>		
Payment of principal portion of lease liability	(21 293)	(19 551)
Payment of interest on lease liability	(5 902)	(5 141)
Total lease liabilities at 31 December	154 315	141 721

SuperOffice Group - IFRS

NOTE 17 – SHARE CAPITAL, SHAREHOLDERS AND DIVIDEND

As at 31 December 2023 SuperOffice Group AS has a share capital of NOK 90 000 distributed on 30 shares, each with a nominal value of NOK 3 000. All shares are held by SuperOffice Holding I AS.

SuperOffice Group AS has not paid any dividend to SuperOffice Holding I AS in 2022 or 2023. The company will not propose to the General Assembly to pay a dividend in 2024.

SuperOffice Group - IFRS

NOTE 18 – RETIREMENT BENEFIT OBLIGATIONS

The companies in the Group have a variety of pension schemes. The schemes are generally funded through payments to insurance companies. With the exception of the pension plan in SuperOffice AG, all pension plans have been classified as defined contribution plans.

In accordance with IAS 19 the Group has a defined benefit plan for 8 (12 in 2022) employees in SuperOffice AG in Switzerland. The scheme provides an entitlement to defined future benefits. The pensions depend primarily on the number of years of earnings, the salary level on retirement and the National Insurance benefits. The future obligation of the pension plan has been calculated by an actuary and has been recognized with TNOK 388 in the balance sheet on 31 December 2023.

Pension plans in other countries are classified as defined contribution plans in accordance with local legislation. The contribution varies from entity to entity and the employers' contributions are in some entities combined with a contribution from the employee. At year end 2023 a total of 192 (199 in 2022) employees were included in a defined contribution-based pension plan.

All figures in TNOK

	<u>2023</u>	<u>2022</u>
BALANCE SHEET OBLIGATION		
Defined benefit plan	388	342
Total balance sheet obligation	388	342
INCOME STATEMENT CHARGE:		
	<u>2023</u>	<u>2022</u>
Pension cost defined contribution plans	16 289	15 908
Pension cost defined benefit plans	3 402	3 226
Total income statement charge	19 691	19 134

SuperOffice Group - IFRS

NOTE 19 – TRADE PAYABLES, PREPAYMENTS FROM CUSTOMERS AND OTHER CURRENT LIABILITIES

All figures in TNOK

TRADE PAYABLES	<u>2023</u>	<u>2022</u>
Accounts payable	19 130	16 777
Total trade payables	19 130	16 777
PREPAYMENTS FROM CUSTOMERS	<u>2023</u>	<u>2022</u>
Prepayment from customers - maintenance	6 060	1 397
Prepayment from customers - subscriptions	294 864	240 864
Prepayment from customers - other	606	550
Total prepayments from customers	301 530	242 811
OTHER CURRENT LIABILITIES	<u>2023</u>	<u>2022</u>
Accrued expenses	6 169	9 334
Accrued salaries	14 885	28 326
Accrued vacation pay	18 240	19 173
Other current liabilities	97	528
Total other current liabilities	39 393	57 361

SuperOffice Group - IFRS**NOTE 20 - REMUNERATION AND FEES TO DIRECTORS, EXECUTIVES AND AUDITORS**

All figures in TNOK

REMUNERATION TO EXECUTIVES

2023	Salary	Variable pay	Benefits in kind	Pension cost	Total remuneration	Employee tax
Gisle Jentoft, Chief Executive Officer	3 462	657	301	129	4 548	831
Guttorm Nielsen, Chief Product Officer	3 046	597	306	129	4 078	741
Ole Erlend Vormeland, Chief Financial Officer	2 301	605	309	129	3 343	601
Charlotte Adelgaard, Chief Revenue Officer	2 806	977	153	540	4 476	1 319
Total	11 613	2 836	1 068	927	16 445	3 493

2022	Salary	Variable pay	Benefits in kind	Pension cost	Total remuneration	Employee tax
Gisle Jentoft, Chief Executive Officer	3 197	934	236	122	4 489	633
Guttorm Nielsen, Chief Product Officer	2 810	803	248	122	3 982	562
Ole Erlend Vormeland, Chief Financial Officer	2 099	803	300	122	3 324	469
Charlotte Adelgaard, Chief Revenue Officer	2 706	1 475	96	453	4 729	1 277
Total	10 811	4 015	880	819	16 525	2 940

The executive management group consists of Chief Executive Officer, Chief Product Officer, Chief Financial Officer and Chief Revenue Officer.

At the end of 2023 the SuperOffice Group had no outstanding share-based option schemes.

Chief Executive Officer, Gisle Jentoft has a severance pay of the equivalent of 12 months' salary and variable salary in his contract. There are no loans or guarantees to the management group or other related parties.

BOARD OF DIRECTORS RENUMERATION

All figures in TNOK

2023	Board remuneration	Total remuneration	Employee tax
Klaus Holve, Chairman	550	550	78
Endre Rangnes, Board Member	275	275	39
Eilert Giertsen Hanoa, Board Member	275	275	39
Total	1100	1100	155

2022	Board remuneration	Total remuneration	Employee tax
Klaus Holve, Chairman	550	550	78
Endre Rangnes, Board Member	275	275	39
Eilert Giertsen Hanoa, Board Member	275	275	39
Total	1100	1100	155

The board members not included in the tables above did not receive any remuneration from the Group in 2022 or 2023.

DIRECTORS AND EXECUTIVES SHARES IN SUPEROFFICE HOLDING II AS:

As a part of the Groups management incentive program the management group and the board of directors have been offered to buy shares in SuperOffice Holding II AS. The executives and directors' own shares personally or through a company they control.

EXCECUTIVES	Company	Shareholding in SuperOffice Holding II AS
Gisle Jentoft, Chief Executive Officer	Cavallo AS	2,2%
Guttorm Nielsen, Chief Product Officer	Maud Invest AS	1,3%
Ole Erlend Vormeland, Chief Financial Officer	OLEKA AS	0,9%
Charlotte Adelgaard	Adelgaard Invest AB	0,1%
Charlotte Adelgaard		0,2%
BOARD OF DIRECTORS		
Klaus Holve, Chairman	KHABooM Aps	0,8%
Endre Rangnes, Board member		0,2%
Eilert Hanoa, Board member	Glitrafjord AS	1,9%

The executives and members of the board of directed not listed above did not have shareholding in any of the SuperOffice Group companies on 31 December 2023.

All figures in TNOK

REMUNERATION TO THE AUDITORS	<u>2023</u>	<u>2022</u>
Statutory audit	1 558	1 477
Other assurance services	-	25
Other non-assurance services	882	290
Tax consultant services	450	184
Total	2 891	1 977

The amounts are excluding VAT

STATEMENT TO THE ANNUAL GENERAL MEETING ON THE SETTING OF SALARIES AND OTHER REMUNERATION TO SUPEROFFICE AS'S EXECUTIVE MANAGEMENT

This statement has been prepared based on the new Public Companies Act (Aksjeloven) § 6-16a concerning salaries and other remuneration to executive management and applies to the executive management of SuperOffice AS. The executive management of SuperOffice AS consists of the Chief Executive Officer, Chief Product Officer, Chief Revenue Officer and Chief Financial Officer.

The statement describes the Company's guidelines for setting salaries and other remuneration for the forthcoming financial year, as well as the guiding principles for the Company's management remuneration policy.

- It is in the Company's interest and its policy for salaries and other benefits to be competitive, so that SuperOffice is an attractive employer, able to attract and retain competent individuals in the Group's management.
- Managers' remuneration must be competitive and reflect the individual manager's responsibility and performance.
- The Board of Directors of SuperOffice Group AS sets the remuneration for the Chief Executive Officer and the Chief Executive Officer sets the remuneration to the other members of the executive management in consultation with the Chairman of the Board.
- In addition to a basic salary, SuperOffice may offer executive management a variable bonus scheme. This variable remuneration is based on the results SuperOffice achieves and is linked to selected financial key performance indicators such as the Group's turnover, sales, annual recurring revenues and operating profit. The variable bonus may also be linked directly to specific targets for the individual manager.
- SuperOffice also offers company cars to the executive management Group. Other benefits in kind correspond to benefits offered to all or parts of SuperOffice AS and include free mobile phones, broadband, free newspapers, and accident and travel insurance.
- The executive management of SuperOffice AS has no outstanding share options or subscription rights.
- SuperOffice AS has signed a severance pay agreement with the Chief Executive Officer which applies only if the employer terminates the employment contract. In this case, the Chief Executive Officer is entitled to severance pay equivalent to 12 months' salary and bonus based on an average of salary and bonus paid to the Chief Executive Officer in the three financial years preceding termination. Holiday pay will not be included in the severance pay.
- SuperOffice AS's executive management is included in the general pension scheme that applies to all SuperOffice AS employees. Chief Revenue Officer Charlotte Adelgaard is a Swedish citizen and employed by SuperOffice Sweden AB and she is on the same pension scheme as the employees in SuperOffice Sweden AB. There is no special pension scheme for executive management from, for example, the age of 62, but the absence of such a scheme is being compensated for directly, to allow the individual manager to set up his or her own pension scheme.

SuperOffice Group - IFRS
NOTE 21 – FINANCIAL INSTRUMENTS

The Group's principal liabilities are loans, borrowings and accounts payable. The main purpose of these financial liabilities is to finance the Group's operations. The Group's principal financial assets include accounts receivables, cash and cash equivalents. In addition, the Group enters into derivative transactions.

The Group is exposed to market risk, credit risk and liquidity risk. The risk management is carried out by the Group's central finance department in close co-operation with the Company's Board of Directors.

Market risk

Market risk is that the future cash flows or fair value of a financial instrument will fluctuate because of changes in market prices. Market risk includes interest risk and currency risk. Financial instruments affected by market risk include loans and borrowings, deposits, debt and equity investments and derivative financial instruments.

The leasing agreements on the Groups' office locations are subject to index or CPI adjustments. The committed contract period on the leases varies from 3 to 15 year. The Group faces a risk of increased outgoing cash flows and increased depreciations and interest expense on the office locations depending on the development of the index or KPI. Adjustments of the leases also have an impact on the lease liabilities and right-of-use asset in the balance sheet. The lease contract of the office in Oslo is the longest running contract and the largest office and the lease is adjusted annually with CPI or a minimum of 2% annual increase.

Interest rate risk

Interest rate risk is the risk that the future cash flows of financial instruments will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes interest rates relates primarily to the Group's long term debt obligations with floating rates.

At year-end year end the Group's borrowing at variable interest were in NOK and the variable rate was linked to 3 months NIBOR. The nominal value of the bond loan is TNOK 700 000, but the Group has during 2022 and 2023 bought back TNOK 123 000 of the bond loan. This has reduced the Group's exposure to changes in the interest rate.

The objective for the interest rate management is to minimize interest cost and at the same time keep the volatility of future interest payments within acceptable limits. The Group's policy is to fix the interest rate at 2/3 of the loan, however the fixing of the interest expires before the end date of the bond loan. The Group's interest rate exposure has been limited through two interest rate swaps. A swap fixing the interest rate at 0,75% on TNOK 237 000 of the bond loan until 5 May 2024. Another swap has fixed the interest rate at 0,7401% until 5 February 2024 on TNOK 232 000 of the bond loan.

The interest rate swaps are recognised at fair value in the balance sheet (note 13). The fair value of the swaps was reduced by TNOK 9 608 during the year and was TNOK 7 005 at 31 December 2023. The Group received TNOK 12 615 in payments on the swaps which reduced the interest cost on the bond loan.

The Group does not use hedge accounting for the interest rate swaps.

Interest rate sensitivity:

The following table demonstrates the sensitivity to a reasonable change in interest rates on the portion of financial liabilities affected after the impact of the interest rate swaps.

All figures in TNOK	Increase in basis points	Effect on profit before tax	Effect on pre-tax equity
2023	1%	(1 188)	(1 188)
2023	2%	(2 365)	(2 365)
2022	1%	(1 812)	(1 812)
2022	2%	(3 625)	(3 625)

Foreign currency risk

SuperOffice Group is exposed to three types of foreign currency risk: transaction risk, economic risk and translation risk.

Transaction risk is the risk faced by a company when making financial transactions between jurisdictions. The risk is the change in the exchange rate before transactions settlement. The SuperOffice Group's operations are international in nature and 61,6% (60,2% in 2022) of the revenues in 2023 were outside of Norway. The risk relates primarily to Euro and Swedish and Danish Kroner. The Group is also exposed to Swiss Francs and British Pounds – but to a less extent as both revenues and costs in in these currencies constitutes a smaller share of the Group's activities.

The operating units have the majority of their income and expenses in their operational currency, and the underlying currency risk for the respective operating unit is limited. The borrowing cost, the development cost and central functions of the Group are mainly in Norway and the net income from the units in outside of Norway needs to be exchanged to NOK to cover the costs in Norway. This constitutes a foreign currency risk for the Group. The costs of Group's CXC operations centre and development team in Lithuania carry their costs in EUR and this has reduced the foreign currency risk as it has limited the need for conversion of EUR to NOK.

The following table sets the Group's sensitivity for potential adjustments in NOK exchange rates, with all the other variables held constant. The calculation is based on equal adjustments in all relevant currencies.

All figures in TNOK	Adjustment in exchange rate	Effect on total revenue	Effect on EBITDA
2023	+10%	(47 717)	(19 600)
2023	-10%	44 387	19 056
2022	+10%	(38 011)	(13 412)
2022	-10%	38 460	12 760

Economic risk is the risk that a company's market value is impacted by unavoidable exposure to exchange rate fluctuations. The risk is usually created by macroeconomic conditions.

Translation risk refers to the risk faced by a company headquartered domestically but conducting business in a foreign jurisdiction, and of which the group's financial performance is denoted in its domestic currency. At 31 December 2023 the Group had accounts receivables of TNOK 78 208 in foreign currencies and the effect of a 10% change in exchange rates would be TNOK 7 821. The Group had cash and cash equivalents of TNOK 34 097 in foreign currencies at year-end 2023 and the effect of a 10% change in exchange rates

would be TNOK 3 410. The calculations are based on equal adjustments in all currencies. The Group has not employed any financial instruments in order to secure the exchange rate risk in 2023 or 2022.

Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Groups approach to managing liquidity is to ensure that it always have sufficient liquidity to meet its liabilities when due. Cash flow projections are prepared at Group level and management closely monitors the cash flows and the Group's cash reserve to ensure that the Group has sufficient cash to meet the need of the daily operations.

Excess liquidity is primarily held as bank deposits, and the terms of the deposits are monitored on a continuing basis. In 2022 and 2023, excess liquidity has been used to buy back a total of TNOK 123 000 of the bond loan.

The table below sets out the maturity profile of the Group's financial liabilities on contractual undiscounted payments:

All figures in TNOK

Financial liabilities at 31 December 2023	Less than one year	1-2 years	2-5 years	More than 5 years	Total
Bond loan - net amount	-	577 000	-	-	577 000
Interest on bond loan	65 551	65 515	-	-	131 065
Accounts payables	19 130	-	-	-	19 130
Lease obligations	27 800	25 452	52 760	79 546	185 558
Total	112 481	667 967	52 760	79 546	912 754

Financial liabilities at 31 December 2022	Less than one year	1-5 years	More than 5 years	Total
Bond loan - net amount	-	618 750	-	618 750
Interest on bond loan	49 648	118 332	-	167 980
Trade payables	16 777	-	-	16 777
Lease obligations	23 081	63 618	86 847	173 546
Total	89 506	800 700	86 847	977 053

Credit risk

Credit risk is the risk of counterparties having insufficient financial capacity to meet their obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activity – primarily accounts receivables – and from its financing activities, including deposits with banks.

Trade receivables:

Customer credit risk is managed by each business unit. The Group has guidelines for credit-checking new customers/partners and routines for ensuring that sales are only made to customers/partners who have not had significant previous payment problems. The Group's subscription revenues are invoiced and paid in

advance and SuperOffice may close access to the system if the invoice has not been paid. SuperOffice invoices a majority of the subscription agreements on 12 months intervals.

On 31 December 2023 the Group had 18 customers that owed more than TNOK 1 000 each and amounted to approximately 32% of the outstanding receivables. There were 19 customers with balances between TNOK 500 and TNOK 1 000 which amounted to 12% of the accounts receivable. The remaining 55% of the accounts receivable were divided between 1 675 customers. The customers with balances over TNOK 1 000 are split between geographical markets and industries.

SuperOffice has focused on keeping up good routines for collection of receivables and has historically had low losses on bad debt.

An impairment analysis is performed at each reporting date using a provision matrix to measure the expected credit losses. The provision rates are based on days past due for the customers. The calculations reflect the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, accounts receivable is written off only when the customer is bankrupt or if the collection enforcement activity is costing more than the receivable the company is trying to collect. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets disclosed in this note.

The Group evaluates the concentration of risk with respect to trade receivables as low as its customers are located in several jurisdictions and industries and operates in different markets.

All figures in TNOK

Accounts receivables 2023	Current	Days past due				Total
		<30 days	30-60 days	61-90 days	>91 days	
Expected credit loss rate	1%	1%	3%	19%	13%	
Estimated total gross carrying amount at default	65 621	29 305	7 671	745	4 383	107 726
Expected credit loss	514	265	226	144	590	1 739

Accounts receivables 2022	Current	Days past due				Total
		<30 days	30-60 days	61-90 days	>91 days	
Expected credit loss rate	1%	1%	8%	20%	30%	
Estimated total gross carrying amount at default	39 038	23 175	4 205	413	891	67 722
Expected credit loss	390	232	315	83	267	1 287

FINANCIAL INSTRUMENTS BY CATEGORY

All figures in TNOK

Assets as per balance sheet 31 December 2023	Loans and receivables at amortised cost	Assets at fair value through profit and loss	Total
Derivative financial instruments*)	-	7 005	7 005
Other non-current assets	1 455	-	1 455
Accounts receivables	105 986	-	105 986
Receivables on group companies **)	11 682	-	11 682
Total	119 122	7 005	126 127

*) Included in Other current assets

**) Receivables on SuperOffice Holding I, II and III

Liabilities as per balance sheet 31 December 2023	Other financial liabilities at amortised cost	Liabilities at fair value through profit and loss	Total
Trade payable	19 130	-	19 130
Lease obligation	154 315	-	154 315
Borrowings	586 891	-	586 891
Total	760 336	-	760 336

Assets as per balance sheet 31 December 2022	Loans and receivables at amortised cost	Assets at fair value through profit and loss	Total
Derivative financial instruments*)	-	16 613	16 613
Other non-current assets	1 561	-	1 561
Accounts receivables	67 722	-	67 722
Receivables on group companies **)	990	-	990
Total	70 273	16 613	86 886

*) Included in Other current assets

**) Receivables on SuperOffice Holding I, II and III

Liabilities as per balance sheet 31 December 2022	Other financial liabilities at amortised cost	Liabilities at fair value through profit and loss	Total
Trade payable	16 777	-	16 777
Lease obligation	141 722	-	141 722
Borrowings	621 300	-	621 300
Total	779 799	-	779 799

The fair value of Borrowings on 31 December was TNOK 586 891 (TNOK 628 298 in 2022), the accrued interest has been calculated with an interest rate of 11,22% (9,92% in 2022).

The fair value of short-term receivables and liabilities other than borrowings is equal to the balance sheet value as the effect of amortisation is insignificant.

The carrying amounts of the Group's accounts receivables and payables are denominated in the following currencies:

ACCOUNTS RECEIVABLE

	<u>2023</u>	<u>2022</u>
NOK	27 778	23 925
EUR	32 517	23 970
SEK	32 302	12 196
DKK	9 489	4 082
Other currencies	3 900	3 549
Total accounts receivable	105 986	67 722

TRADE PAYABLE

	<u>2023</u>	<u>2022</u>
NOK	13 366	12 297
EUR	686	695
SEK	4 310	2 622
DKK	293	153
Other currencies	474	1 010
Total trade payable	19 130	16 777

The list below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities. (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset or the liability, either directly (that is as prices) or indirectly (that is, derived from prices). (Level 2)
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs). (Level 3).

Climate risk

As a software company that serves customers across various sectors and regions, we are exposed to both physical and transitional climate risks that could affect our business performance and reputation. Physical risks include the possibility of disruptions to our operations or supply chain due to extreme weather events, such as floods, storms, heat waves or droughts, or the increased risk of cyberattacks due to higher temperatures and humidity. Due to the natural low complexity of both our operation and our supply chain, the risk of large impact on our business is low, but this is included in our yearly risk assessment.

Transitional risks include the potential impact of changes in regulations, markets, technologies or customer preferences on the demand for our products and services, the cost of our inputs, or the competitiveness of our offerings. The risk related to this is also low, but still more relevant than that of physical risks. For example, we could face higher compliance costs, lower revenues, or reduced market share if our products and services are not aligned with the evolving requirements and expectations of our customers, regulators, investors and other stakeholders. Due to this risk, the company developed a sustainability strategy which we are executing, in addition to staying on top of relevant regulatory requirements that affect the company.

On the other hand, climate change also presents opportunities for us to create value for our customers and society, as well as to differentiate ourselves from our competitors. As a software company, we have a low carbon footprint compared to other industries. We can further reduce our emissions by improving our energy

efficiency, increasing our use of renewable energy, and offsetting our remaining emissions – all of which are covered by our sustainability strategy. We can also leverage our technological capabilities and domain expertise to develop and deliver solutions that help our customers and society reduce their GHG emissions, adapt to the effects of climate change, and achieve their sustainability goals. For example, we provide solutions that enable our customers to optimize their processes, improve their customer relationships and enhance their data security. By doing so, we strengthen our customer loyalty, expand our market reach, increase our innovation potential, and enhance our brand reputation.

SuperOffice Group - IFRS

NOTE 22 – RESTRICTED CASH

The cash and cash equivalents in the balance sheet consists of free and restricted cash and cash equivalents. The restricted cash was TNOK 4 568 at 31 December 2023 (TNOK 5 277 in 2022) and it is related to the bank accounts for withholding taxes related to payroll in the Norwegian entities.

SuperOffice Group - IFRS

NOTE 23 – SIGNIFICANT EVENTS AFTER THE BALANCE SHEET DATE

There have not been any events after the balance sheet date that have a significant effect on the figures reported for 2023.

FINANCIALS – SUPEROFFICE GROUP AS - NGAAP

SuperOffice Group AS

Income statement

All figures in TNOK	Note	<u>2023</u>	<u>2022</u>
OPERATING EXPENSES			
Payroll and related expenses	2	1 253	1 255
Other operating expenses	3	1 167	722
Total operating expenses		2 419	1 977
Operating profit		(2 419)	(1 977)
FINANCIAL ITEMS			
Finance income		51 984	55 033
Finance expense		(70 584)	(57 629)
Net financial items	4	(18 601)	(2 597)
Profit before income tax		(21 020)	(4 573)
Income tax expense	5	5 783	219
Profit for the year		(26 803)	(4 792)

SuperOffice Group AS - NGAAP

Balance sheet - assets


All figures in TNOK	Note	<u>2023</u>	<u>2022</u>
ASSETS			
Non-current assets			
Deferred tax asset	5	-	4 553
Investments in subsidiaries	6	1 085 836	1 085 836
Total non-current assets		1 085 836	1 090 389
Current assets			
Receivables on group companies	7	63 170	47 548
Other currents assets	8	7 533	18 614
Total other current assets		70 703	66 161
Cash and cash equivalents	9	127	455
Total current assets		70 830	66 617
TOTAL ASSETS		1 156 666	1 157 006

SuperOffice Group AS – NGAAP

Balance sheet – equity and liabilities

All figures in TNOK	Note	2023	2022
EQUITY			
Paid-in capital			
Share capital	10	90	90
Share premium reserve		622 589	622 589
Total paid-in capital		622 679	622 679
Retained earnings			
Other equity		(199 500)	(172 696)
Total retained earnings		(199 500)	(172 696)
Total equity	11	423 179	449 983
LIABILITIES			
Deferred tax			
Borrowings	5	1 230	-
	12	581 841	621 300
Total other long term liabilities		583 071	621 300
Current liabilities			
Payable to group companies	7	149 550	84 680
Trade creditors		454	107
Public duties payable		-	518
Other current liabilities		412	419
Total current liabilities		150 416	85 724
Total liabilities		733 487	707 023
TOTAL EQUITY AND LIABILITIES		1 156 666	1 157 006

Oslo, 19 April 2024


Klaus Holse
Chairman of the Board


Christian Bamberger Bro
Deputy chairman of the Board


Björn Erik Larsson
Board member


Eilert Hanoa
Board member


Endre Rangnes
Board Member

SuperOffice Group AS – NGAAP

Cash flow statement

All figures in TNOK	Note	2023	2022
CASH FLOW FROM OPERATIONS:			
Profit/(loss) before taxation		(21 020)	(4 573)
Adjustment for profit and loss items without cash effect		14 188	(5 790)
Change in trade payables		(518)	17
Changes in other current assets and other liabilities		(3 887)	170
Net cash flow from operations		(11 237)	(10 176)
CASH FLOW FROM FINANCING ACTIVITIES:			
Re-purchase of bond loan	12	(43 266)	(81 250)
Outflow due to group companies loans	7	(10 692)	-
Inflow due to group companies loans	7	64 870	91 533
Net cash flow from financing activities		10 912	10 283
Exchange gain/loss on cash		(2)	(3)
Net change in bank deposits, cash and equivalents		(328)	107
Bank deposits, cash and equivalents at 1 January		455	348
Bank deposits, cash and equivalents at 31 December		127	455

Notes

SuperOffice Group AS – NGAAP

NOTE 1 - ACCOUNTING PRINCIPLES

1.0 GENERAL

SuperOffice Group AS was incorporated on 25 February 2020 and is domiciled in Norway. The Financial Statements have been prepared in accordance with the Norwegian Accounting Act and generally accepted accounting principles.

1.1 FOREIGN CURRENCY

Monetary items are translated using the exchange rates at the balance sheet date.

1.2 INCOME TAX

The income tax expense is comprised of both tax payable for the period, and changes in deferred tax. Deferred tax is determined on the basis of existing temporary differences between accounting net income and tax net income, including year-end loss carry-forwards, calculated at 22%. Temporary differences, both positive and negative, which will or are likely to reverse in the same period, are recorded as a net amount.

1.3 CLASSIFICATION IN THE BALANCE SHEET

Current assets and short-term liabilities consist of receivables and payables due within one year, and items related to the inventory cycle. Other balance sheet items are classified as fixed assets / long term liabilities.

Current assets are valued at the lower of cost and fair value. Short term liabilities are recognized at nominal value.

Fixed assets are valued at cost, less depreciation and impairment losses. Long term liabilities are recognized at nominal value. Borrowings are recognised at amortised cost, net of fees.

1.4 SUBSIDIARIES AND ASSOCIATED COMPANIES

Subsidiaries and investments in associates are valued at cost in the company accounts. The investment is valued as cost of the shares in the subsidiary, less any impairment losses. Impairment loss is recognised if the impairment is not considered temporary, in accordance with generally accepted accounting principles. Impairment losses are reversed if the reason for the impairment loss disappears in a later period.

Dividends, group contributions and other distributions from subsidiaries are recognised in the same year as they are recognised in the financial statement of the provider. If dividends / group contribution exceeds withheld profits after the acquisition date, the excess amount represents repayment of invested capital, and the distribution will be deducted from the recorded value of the acquisition in the balance sheet for the parent company.

1.5 RECEIVABLES

Accounts receivables and other receivables are recorded in the balance sheet at nominal value less a provision for doubtful accounts. Provision for doubtful accounts is determined based on an assessment of individual receivables.

1.6 USE OF ESTIMATES WHEN PREPARING THE ANNUAL FINANCIAL STATEMENTS

The management has used estimates and assumptions that have affected assets, liabilities, incomes, expenses, and information on potential liabilities. This particularly applies to the depreciation of tangible fixed assets, evaluation of goodwill and evaluations related to acquisitions and pension commitments. Future events may lead to these estimates being changed. Estimates and their underlying assumptions are reviewed on a regular basis and are based on best estimates and historical experience. Changes in accounting estimates are recognised during the period when the changes take place. If the changes also apply to future periods, the effect is divided among the present and future periods.

1.7 CASH FLOW STATEMENTS

The cash flow statement is presented using the indirect method. Cash and cash equivalents include cash, bank deposits and other short term, highly liquid investments with maturities of three months or less.

The Company has changed the cash flow statement from previous years in order to align it with NGAAP recommendations and also to have a better alignment between the Group and the Company cash flow. The comparable figures for 2022 have been adjusted to the new format.

SuperOffice Group AS - NGAAP

NOTE 2 - PAYROLL AND COMPENSATION TO THE BOARD OF DIRECTORS

All figures in TNOK

PAYROLL AND RELATED EXPENSES	<u>2023</u>	<u>2022</u>
Remuneration to the Board of Directors	1 100	1 100
Payroll tax	153	155
Total	1 253	1 255

There are no employees in SuperOffice Group AS and the payroll cost covers the payments of fees to the members of the Board of Directors. The remuneration to members of the Board of Directors is presented in note 20 in the consolidated group statements.

The board of directors' shareholding in SuperOffice Holding II AS are listed in note 20 in the consolidated group statement.

SuperOffice Group AS - NGAAP

NOTE 3 – OPERATING EXPENSES AND AUDIT FEES

All figures in TNOK

AUDIT FEES AND OTHER OPERATING EXPENSES	<u>2023</u>	<u>2022</u>
Statutory audit	507	314
Auditor - other non-assurance services	28	156
Auditor - tax consultancy services	49	46
Total audit fees	584	516
Legal fees	310	34
Consultancy fees	250	362
Operating expenses	85	(190)
Total consultancy and operating expenses	646	206
Total other operating expenses	1 230	722

SuperOffice Group AS - NGAAP
NOTE 4 – FINANCIAL ITEMS

All figures in TNOK

FINANCIAL INCOME	<u>Note</u>	<u>2023</u>	<u>2022</u>
Group contribution from SuperOffice AS	7	51 489	46 558
Interest income from group companies		422	365
Other interest income		73	30
Foreign exchange gain		-	4
Increase in value of interest rate swaps	8	-	8 075
Total financial income		51 984	55 033
FINANCIAL EXPENSE			
Interest paid to group companies	7	6 814	1 924
Interest expenses and fees on credit facility		748	752
Interest expense bond loan	12	51 739	51 860
Foreign exchange losses		2	7
Reduction in value of interest rate swaps	8	9 608	-
Other financial expenses		1 674	3 087
Total financial expenses		70 584	57 629
NET FINANCIAL ITEMS		(18 601)	(2 597)

SuperOffice Group AS – NGAAP
NOTE 5 – TAX

Figures in TNOK

	<u>2023</u>	<u>2022</u>
Deferred tax assets	-	4 553
Deferred tax liabilities	(1 230)	-

THIS YEAR INCOME TAX CONSISTS OF	<u>2023</u>	<u>2022</u>
Changes in deferred tax	5 783	219
Total tax cost/income	5 783	219

CALCULATION OF THIS YEARS TAX BASIS:	<u>2023</u>	<u>2022</u>
Net profit/loss before tax expense	(21 020)	(4 574)
Permanent differences	46 236	5 312
Tax basis for the year	25 216	738
Changes in temporary differences	1 606	5 524
Changes in losses carried forwards	(26 823)	(6 263)
Tax basis for the year	-	-

SPECIFICATION OF NON-DEDUCTIBLE EXPENSES/NON-TAXABLE INCOME

Losses carried forward	26 823	6 263
Amortisation of loan expenses	(1 606)	(5 524)
Correction from last year	1 073	-
Total	26 289	738

Deferred tax liability (asset)	5 783	162
--------------------------------	-------	-----

Deferred tax as of 31 December 2023 have been calculated at a tax rate of 22%.
The effect on the current year's tax expense is TNOK 5 548:

**EXPLANATION OF WHY THIS YEAR'S TAX EXPENSE IS NOT 22%
OF NET PROFIT/(LOSS) BEFORE TAX:**

	<u>2023</u>	<u>2022</u>
Profit before tax	(21 020)	(4 574)
22% tax of net profit before tax	(4 624)	(1 006)
Permanent differences (22 %)*	10 172	1 169
Correction of tax payable from prior period	236	-
Calculated tax expense	5 783	162
Effective tax rate	-28 %	-4 %

SuperOffice Group AS - NGAAP
NOTE 6 – SUBSIDIARIES

Shares in subsidiary owned directly by SuperOffice Group AS:

Figures in TNOK

	SuperOffice AS
Year of acquisition	2020
Business Location	Oslo
Ownership percentage	100 %
Share Capital 31.12.2023	13 673
Profit 2023	80 570
Book value 31.12.23	1 085 836

The investment is booked using the cost method in the financial statements of the company. Investments in subsidiaries are consolidated in the financial statements.

The company has an ownership interest in the following subsidiaries (directly or indirectly):

Company Name	Date of acquisition	Business office	Proportion of ownership interest
SuperOffice AS	08.05.2020	Oslo	100%
<i>Subsidiaries of SuperOffice AS:</i>			
SuperOffice Norge AS	08.05.2020	Oslo	100%
SuperOffice Sweden AB	08.05.2020	Stockholm	100%
SuperOffice Danmark A/S	08.05.2020	Copenhagen	100%
SuperOffice Benelux B.V.	08.05.2020	Eindhoven	100%
SuperOffice Software Ltd.	08.05.2020	Cranfield	100%
SuperOffice AG	08.05.2020	Basel	100%
SuperOffice InfoBridge B.V.	31.08.2020	S'Hertogenbosch	100%
UAB SuperOffice	08.05.2020	Vilnius	100%
National Securities AS	08.05.2020	Oslo	100%
SuperOffice KK (dormant)	08.05.2020	Tokyo	75%
<i>Subsidiary of SuperOffice AG:</i>			
SuperOffice GmbH	08.05.2020	Dortmund	100%

SuperOffice Business Solutions AB was merged with SuperOffice Sweden AB in May 2023. The operations in SuperOffice Ltd was transferred to SuperOffice Norge AS in June 2023 and the Group is in the process of closing down the company in the UK. The name of InfoBridge Software B.V. has been changed to SuperOffice InfoBridge B.V. in 2023.

SuperOffice Group AS - NGAAP
NOTE 7 – RELATED PARTY TRANSACTIONS

SuperOffice Group AS has the following related parties:

Subsidiaries

For the full list of subsidiaries and ownership details, see note 6. Transactions between group companies happens on arm's length basis. Interest on intra-group balances is calculated on a quarterly basis. Details of the transactions between the companies are presented at the end of the note.

SuperOffice Holding I AS, SuperOffice Holding II AS, SuperOffice Holding III AS and SO ESPSco AS

SuperOffice Group AS has made some payments on behalf of SuperOffice Holding I, II and III there is a short-term receivable on these companies on 31 December. SuperOffice AS performs accounting and administrative work in these companies and has charged a fee for the service provided.

Board of Directors

Information about remuneration and shareholdings of the board of directors, please see note 20 in the consolidated group accounts.

Axcel

Axcel is the ultimate owner of the SuperOffice Group AS. Axcel has recharged costs related to the acquisition of SuperOffice, travel expenses to board meetings and software cost to the Group in 2022 and 2023. Axcel has not provided any services to SuperOffice Group in 2022 or 2023.

All figures in TNOK

INTERCOMPANY BALANCES WITH RELATED PARTIES

2023	Payables	Paid Interest
SuperOffice AS	149 550	6 814
Total	149 550	6 814

2022	Payables	Paid Interest
SuperOffice AS	84 680	1 924
Total	84 680	1 924

2023	Short Term Receivables	Charged Interest
SuperOffice AS, group contribution	51 489	-
SuperOffice Holding I AS	346	19
SuperOffice Holding II AS	951	45
SuperOffice Holding III AS	10 385	358
Total	63 170	422

2022	Short Term Receivables	Charged Interest
SuperOffice AS, group contribution	46 558	336
SuperOffice Holding I AS	246	8
SuperOffice Holding II AS	617	20
SuperOffice Holding III AS	127	2
Total	47 548	365

SuperOffice AS has charged SuperOffice Group AS TNOK 250 in both 2022 and 2023 for accounting and administrative services. The cost is calculated on a cost-plus basis. This is included in other operating expenses in the income statement.

SuperOffice Group AS - NGAAP
NOTE 8 – OTHER CURRENT ASSETS

All figures in TNOK

OTHER CURRENT ASSETS	Note	<u>2023</u>	<u>2022</u>
Fair value of financial instruments	5	7 005	16 612
Prepayments and other current assets		528	120
Accrued interest		-	1 882
Total		7 533	18 614

SuperOffice Group AS - NGAAP
NOTE 9 – CASH AND CASH EQUIVALENTS

All figures in TNOK

CASH AND CASH EQUIVALENTS	<u>2023</u>	<u>2022</u>
Free cash and cash equivalents	123	91
Restricted cash and cash equivalents	4	364
Total cash and cash equivalents	127	455

The restricted cash in the balance sheet is related to the bank account for withholding tax.

SuperOffice Group AS - NGAAP
NOTE 10 – SHARE CAPITAL AND SHAREHOLDERS

SHARE CAPITAL	Number	Face value	Book value
Ordinary shares	30	3000	90 000

All shares give equal rights in the company. SuperOffice Group AS has one shareholder at 31.12.23. There has been no changes in the shares or ownership of the company in 2023.

Shareholders	Number of shares	Share of ownership
SuperOffice Holding I AS	30	100 %
Total Number of Shares	30	100 %

SuperOffice Group AS - NGAAP
NOTE 11 – EQUITY

All figures in TNOK

2023	Share capital	Share premium reserve	Other equity	Total
Equity as of 01.01.2023	90	622 589	(172 697)	449 982
Net profit/loss for the year	-	-	(26 803)	(26 803)
Equity as of 31.12 2023	90	622 589	(199 500)	423 179

2022	Share capital	Share premium reserve	Other equity	Total
Equity as of 01.01.2022	90	622 589	(167 905)	454 775
Net profit/loss for the year	-	-	(4 792)	(4 792)
Equity as of 31.12 2022	90	622 589	(172 697)	449 983

SuperOffice Group AS – NGAAP
NOTE 12 - BORROWINGS

The following subsidiaries are included in the consolidated financial statements:

All figures in TNOK

Facility	Original amount	Interest	Interest payment frequency	Maturity date
Bond loan	700 000	3M Nibor + 6,5%	Quarterly	5 Nov 2025
Bond loan - re-purchase	(123 000)	3M Nibor + 6,5%	Quarterly	5 Nov 2025
Danske Bank, revolving credit facility		IBOR + 3-3,75%	Quarterly	5 Nov 2025

Bond loan

A series of senior secured bonds has been issued in the maximum amount of TNOK 1 250 000. The bonds may be issued on different issue dates, but the initial bond has been issued at TNOK 700 000. Additional bonds may be issued when the conditions set out on the loan agreement has been met.

The bond loan will be repaid in full at maturity date 5 November 2025.

The bond was listed on the Open Market of the Frankfurt Stock Exchange in 2020 and at the Oslo Stock Exchange 23 September 2021. Registration Document, Securities Note, Summary, the Bond Terms and the Guarantee related to the listing at the Oslo Stock Exchange are available at www.superoffice.com.

The Group pays a quarterly interest of 3 months NIBOR + 6,5% margin per annum on the bond loan. In 2023 interest and amortised cost of TNOK 64 354 were charged to the Income Statement (TNOK 56 667 in 2022). The Group has paid interest of TNOK 61 637 to the bond holders in 2023 (TNOK 52 662 in 2022). The Group has received interest payments of TNOK 12 615 in 2023 (TNOK 4 575 in 2022) on the interest swaps securing the interest rate on 2/3 of the bond loan.

In the bond terms there is a call option for a voluntary redemption of the bond prior to 5 November 2025.

SuperOffice may redeem the outstanding bonds in whole or in part according to the table below:

From interest payment date	To interest payment date	Price in% of nominal value
November 2023	May 2024	102,732%
May 2024	November 2024	102,049%
November 2024	May 2025	101,366%
May 2025	August 2025	100,683%
August 2025	November 2025 (maturity)	100,000%

The bond terms also have put option for mandatory repurchase due to a put option event. Upon the occurrence of a put option event, each bond holder has the right to require the issuer to purchases all or some of the bonds held by the bondholder at a price equal to 101% of the nominal value. Change of control is a put option event.

The loan is secured with share pledges of the shares in SuperOffice Group AS and the subsidiaries. The SuperOffice AS Group which is the underlying asset of SuperOffice Group AS has a book value of TNOK 1 085 836 on 31 December 2023.

There are no financial covenants in the bond agreement.

Bond loan – re-purchase of SuperOffice Group bond

In 2022 and 2023 the Group had excess liquidity and the Group has re-purchased TNOK 123 000 of the bond loan. In 2023 the Group has re-purchased TNOK 41 750 of the nominal value in the bond loan at a total price of TNOK 43 266, an average price of 103,63%. The re-purchases have all been done in the open market and not using the call option in the bond terms. When the Group re-purchase shares of the SuperOffice bond loan the premium paid to the seller and the remaining share of the amortised cost on the loan are charged to the financial expenses.

The loan and the share of bond the Group re-purchased is presented as net borrowings in the balance sheet. The nominal value of the bond loan remains at TNOK 700 000, and the share of the bond bought back may be sold again if the Group wishes to do so.

Reconciliation of borrowings at face value and amortised cost in the balance sheet:

All figures in TNOK

Borrowings - Bond loan	<u>2023</u>	<u>2022</u>
Balance at 1 January	621 300	698 769
<i>Cash changes:</i>		
Payments of fees on loans	(402)	(978)
Interest payments on the bond loan	(61 204)	(52 662)
Re-purchase of bond loan at face value	(41 750)	(81 250)
Re-purchase of bond loan - premium	(1 516)	(2 161)
<i>Non-cash changes:</i>		
Interest and amortised cost	64 354	56 667
Loss on re-purchase bond loan	1 060	2 914
Total borrowings at 31 December	581 841	621 300

Revolving Credit Facility

SuperOffice Group AS had a revolving credit facility with a limit of TNOK 90 000 with Danske Bank. As at 31 December the company has used TNOK 970 of the revolving facility for guarantees on the office locations in Switzerland and Germany.

The unused revolving credit facility was TNOK 89 030 on 31 December 2023. The SuperOffice Group AS has charged commitment fees of TNOK 748 related to the revolving credit facility to the financial expenses in 2023.

SuperOffice Group has reduced the revolving credit facility from TNOK 90 000 to TNOK 20 000 in March 2024.

SuperOffice Group AS - NGAAP
NOTE 13 – OTHER CURRENT LIABILITIES

All figures in TNOK

OTHER CURRENT LIABILITIES	Note	<u>2023</u>	<u>2022</u>
Accrued expenses		412	419
Total		412	419

SuperOffice Group AS - NGAAP
NOTE 14 - EVENTS AFTER THE BALANCE SHEET DATE

There have been no events after the balance sheet date which have a significant impact on the figures reported in the annual report for 2023.

RESPONSIBILITY STATEMENT

We confirm that, to the best of our knowledge, the consolidated financial statements for the year ended 31 December 2023 have been prepared in accordance with IFRS® Accounting Standards as issued by the International Accounting Standards Board, that the financial statements for the parent company for the year ended 31 December 2023 have been prepared in accordance with the Norwegian Accounting Act (NGAAP), that they give a true and fair view of the Company's and Group's assets, liabilities and financial position and the results of operations, and that the Statement of the Board of Directors gives a true and fair review of the development, performance and financial position of the Company and the Group and includes a description of the principle risks and uncertainties they face.

Oslo, 19 April 2024

Sign

Klaus Holse
Chairman

Sign

Christian Bamberger Bro
Deputy Chairman

Sign

Björn Erik Larsson
Board Member

Sign

Eilert Hanoa
Board Member

Sign

Gisle Jentoft
CEO



To the General Meeting of SuperOffice Group AS

Independent Auditor's Report

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of SuperOffice Group AS, which comprise:

- the financial statements of the parent company SuperOffice Group AS (the Company), which comprise the balance sheet as at 31 December 2023, the income statement and cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and
- the consolidated financial statements of SuperOffice Group AS and its subsidiaries (the Group), which comprise the statement of financial position as at 31 December 2023, the income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information.

In our opinion

- the financial statements comply with applicable statutory requirements,
- the financial statements give a true and fair view of the financial position of the Company as at 31 December 2023, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and
- the consolidated financial statements give a true and fair view of the financial position of the Group as at 31 December 2023, and its financial performance and its cash flows for the year then ended in accordance with IFRS Accounting Standards as adopted by the EU.

Our opinion is consistent with our additional report to the Audit Committee.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company and the Group as required by relevant laws and regulations in Norway and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

To the best of our knowledge and belief, no prohibited non-audit services referred to in the Audit Regulation (537/2014) Article 5.1 have been provided.

We have been the auditor of the Company for 4 years from the election by the general meeting of the shareholders on 10 September 2020 for the accounting year 2020.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



The Group's business activities are largely unchanged compared to last year. We have not identified regulatory changes, transactions or other event that qualified as new Key Audit Matters for our audit of the 2023 financial statements. Furthermore, Valuation of goodwill and intangible assets has the same characteristics and risks as in the prior year, and therefore continues to be an area of focus this year.

Key Audit Matters	How our audit addressed the Key Audit Matter
-------------------	--

Valuation of goodwill and intangible assets

The Group operates within the software industry. At the balance sheet date, the book values of goodwill and intangible assets were TNOK 669 847 and 536 781 respectively. No impairment charge was recognised in 2023.

We focused on valuation of goodwill and intangible assets as the values involved are significant and constitute a substantial part of the Group's total assets. Furthermore, management's valuation of the assets, including the estimation of future expected earnings, require considerable use of judgement. Even incremental changes to relevant assumptions, such as expected future cash flows and the timing thereof, could lead to material changes in value.

See further information about management's assessment in notes 6 and 7 to the consolidated financial statements.

We obtained an understanding of management's valuation process and evaluated relevant control activities. We assessed management's identification of cash-generating units (CGUs) and found the two CGUs identified by management to be reasonable for the impairment assessment of both goodwill and intangible assets.

We challenged management's impairment assessment and considered the suitability of the applied impairment model and the reasonableness of the assumptions. We also tested the mathematical accuracy of the model.

We assessed the reliability of management's cash flow forecasts through a comparison of actual performance in previous years to previous year's forecasts. We compared the estimated future cash flows to long-term plans approved by the Board of Directors. Furthermore, we challenged management's expectations on future growth by comparing these expectations with historic results for the two CGU's. We assessed the applied discount rate and compared its key components with available external market data where possible. We found that the discount rates were within an appropriate range. Management's assumptions related to expected future cash flows were also considered to be reasonable.

We considered the appropriateness of the related disclosures, including the sensitivities provided for the discount rate and growth expectations. We found that the disclosures were adequate and that they appropriately explained the valuation of goodwill and intangible assets.

Other Information

The Board of Directors (management) is responsible for the information in the Board of Directors' report and the other information accompanying the financial statements. The other information comprises information in the annual report, but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the information in the Board of Directors' report nor the other information accompanying the financial statements.



In connection with our audit of the financial statements, our responsibility is to read the Board of Directors' report and the other information accompanying the financial statements. The purpose is to consider if there is material inconsistency between the Board of Directors' report and the other information accompanying the financial statements and the financial statements or our knowledge obtained in the audit, or whether the Board of Directors' report and the other information accompanying the financial statements otherwise appears to be materially misstated. We are required to report if there is a material misstatement in the Board of Directors' report or the other information accompanying the financial statements. We have nothing to report in this regard.

Based on our knowledge obtained in the audit, it is our opinion that the Board of Directors' report

- is consistent with the financial statements and
- contains the information required by applicable statutory requirements.

Our opinion on the Board of Director's report applies correspondingly to the statements on Corporate Governance and Corporate Social Responsibility.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation of financial statements of the Company that give a true and fair view in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for the preparation of the consolidated financial statements of the Group that give a true and fair view in accordance with IFRS Accounting Standards as adopted by the EU. Management is responsible for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern. The financial statements of the Company use the going concern basis of accounting insofar as it is not likely that the enterprise will cease operations. The consolidated financial statements of the Group use the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error. We design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.



- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's and the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company and the Group to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves a true and fair view.
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Report on Compliance with Requirement on European Single Electronic Format (ESEF)

Opinion

As part of the audit of the financial statements of SuperOffice Group AS, we have performed an assurance engagement to obtain reasonable assurance about whether the financial statements included in the annual report, with the file name SuperOffice_Group_AS-2023-12-31-en, have been prepared, in all material respects, in compliance with the requirements of the Commission Delegated Regulation (EU) 2019/815 on the European Single Electronic Format (ESEF Regulation) and regulation pursuant to Section 5-5 of the Norwegian Securities Trading Act, which includes requirements related to the preparation of the annual report in XHTML format, and iXBRL tagging of the consolidated financial statements.

In our opinion, the financial statements, included in the annual report, have been prepared, in all material respects, in compliance with the ESEF regulation.



Management's Responsibilities

Management is responsible for the preparation of the annual report in compliance with the ESEF regulation. This responsibility comprises an adequate process and such internal control as management determines is necessary.

Auditor's Responsibilities

For a description of the auditor's responsibilities when performing an assurance engagement of the ESEF reporting, see: <https://revisorforeningen.no/revisjonsberetninger>

Oslo, 19 April 2024

PricewaterhouseCoopers AS

Øystein Sandvik
State Authorised Public Accountant
(This document is signed electronically)

Auditor's report

Signers:

<i>Name</i>	<i>Method</i>	<i>Date</i>
Sandvik, Øystein Blåka	BANKID	2024-04-22 22:12



This document package contains:

- Closing page (this page)
- The original document(s)
- The electronic signatures. These are not visible in the document, but are electronically integrated.



This file is sealed with a digital signature.
The seal is a guarantee for the authenticity
of the document.